

Prince Rainier III and his son and daughter, Prince Albert and Princess Caroline, leave the cathedral in Monte Carlo after a funeral ceremony was held for Princess Grace.

## Rainier, 2 Children Lead the Procession For Princess Grace

By John Vincour  
*New York Times Service*

MONTE CARLO — Princess Grace of Monaco was brought back by her family Saturday to the cathedral where she was married and her children were baptized.

Looking devastated with sadness, her husband, Prince Rainier III, wept again and again as he, Prince Albert and Princess Caroline led a funeral cortege through the pink and ochre streets of the Mediterranean principality to a funeral Mass.

The dark wooden coffin of the princess, who died Tuesday at the age of 52 after an automobile accident, was later placed in the Chapel of the Prince near the altar where she, as Grace Kelly, was married 26 years ago.

A palace spokesman said that her burial in the family crypt would take place in a few days.

**Barber Work Played**

Prince Rainier, 59, seemed crushed and numb. His head hung, and tears were on his cheeks. At one point in the funeral ceremony, while a part of Samuel Barber's soaring Adagio for Strings was being played, Prince Albert, 24, covered his face in his black-gloved hands. Princess Caroline, 26, who wept, turned toward her father, who sat next to her by the altar, but he did not raise his head.

A friend said Prince Rainier had been extremely distressed in the last two months by the sudden deaths of two of his best friends and that the blow of his wife's fatal accident "was as much as anybody can be expected to stand."

The friend also said that although Princess Stephanie, who was in the car when it crashed, was recovering from a hairline fracture of a vertebra, she was being confronted with "psychological problems you would not wish on any kid." The princess, 17, remained hospitalized in the Princess Grace Polyclinic, where her mother died.

"We are united in pain," Archbishop Charles Brand of Monaco said in his homily. He stressed the senselessness and inexplicable nature of what he called "the rupture of the destiny of this humanly exceptional, religiously exceptional person."

The accident that led to the princess's death, he said, "results in superficial and provides no answers to the questions of life, suffering, separation and death."

**Distinguished Mourners**

The funeral brought representatives of many governments and royal families to the principality. The mourners were placed so that Nancy Reagan, who knew the princess when both were actresses, sat between Danielle Mitterrand, wife of the French president, and Diana, princess of Wales.

The funeral procession began at 10:30 A.M. with a bugle flourish. The princess's bier was brought from the Palais Chapel in the west wing of the palace, where the family lives, and carried to an interior courtyard.

The cortège, led by a priest holding a mahogany cross tipped in gold, then left the palace through its main gate, which was draped in black velvet, and entered the Place du Palais, paved in pink stone. The coffin, covered with a white banner bearing the arms of the Grimaldi family, was carried by 20 members of a local penitent society, dressed in white robes with black capes edged in red.

**Slow Procession**

Prince Rainier and Prince Albert, both in black tail coats, and Princess Caroline, a black mantilla covering her head, followed with slow steps. Residents and some tourists who had gathered in the square fell still as the procession entered the narrow Rue Colonel Bellando de Castro, which leads to the white marble cathedral.

The cathedral's steps were covered in flowers, and its bell tolled slowly. The coffin was placed outside the cathedral, and as some of the 800 mourners took seats inside the prince and his children stood next to the coffin, their grief stark in the sunlight.

In the Mediterranean sun, there were few of the usual somber props of mourning. Instead, the soft blue sky and the backdrop of palms and cactus and bright water gave the black-suited figures of the funeral party a vivid sadness.

The Mass was accompanied by four selections from Bach and a part of Haydn's Fourth Symphony, as well as the passages from Barber. A crownlike canopy of black cloth had been hung over the altar; below it, pink roses were placed on the princess's bier.

# The Massacre in Beirut Reagan Outraged; Lebanon Asks Peace Force

## Death Count In 2 Camps In Hundreds

Compiled by Our Staff From Dispatches  
BEIRUT — Lebanon's prime minister, Shafiq al-Wazzan, called Sunday for the return of U.S. French and Italian peacekeeping forces to West Beirut following the massacre of hundreds of men, women and children in two undefended Palestinian refugee camps.

Lebanese gunmen belonging to rightist Christian militia units started the slaughter on Friday night, according to survivors' accounts given to correspondents who entered the Chatila and Sabra camps on the southern outskirts of Beirut on Saturday.

"The United States has this responsibility. It is committed to protect the Palestinian civilian population," Mr. Wazzan said in a statement.

"The United States is called upon to send back the multinational force... to ensure an immediate Israeli withdrawal from West Beirut," Mr. Wazzan said.

A senior Israeli official acknowledged Sunday in Jerusalem that the army allowed its Christian Phalangist allies to enter the Palestinian camps to battle hold-out guerrillas. But, he said, "Nobody dreamed that this would happen."

France and Italy said Sunday they were ready to send their troops back into the Lebanese capital as part of a revived peacekeeping force. U.S. officials said President Ronald Reagan was considering the return of marines as well as another plan to deploy United Nations troops from southern Lebanon into Beirut.

### Accounts by Survivors

Survivors said the Christian militiamen began moving through the camps after sunset Friday, breaking into houses and spraying the occupants with machine-gun fire. Bulldozers rolled behind them, evidently trying to bury many of the corpses under rounds of rubble as quickly as possible. A vast pit was excavated near the southern entrance of the camp and bears the markings of a mass grave.

The killing continued throughout the night, with the militiamen withdrawing around 8 A.M., witnesses said. When reporters, diplomats and frightened camp residents arrived at mid-morning to view the remains of the slaughter, there were no signs of the gunmen or any Israeli military presence.

Israeli Army units backed by tanks surround the area on three sides and sealed off access to Chatila late Saturday, after press accounts of the massacre began to be transmitted.

Confusion surrounded the precise identity of the killers. But a number of survivors identified them as belonging to the units under the control of Saad Haddad, a cashiered Lebanese Army major whose men have been funded and trained by Israel.

Israeli soldiers stationed around the camp and survivors of the massacre said the killers also included members of the Phalangist militia, whose leader, Bashir Gemayel, the president-elect of Lebanon, was killed in a still unexplained blast in Beirut on Tuesday. Washington Post correspondent Loren Jenkins reported that he saw men wearing the uniforms of both Mr. Gemayel's and Major Haddad's units in Chatila on Friday.

Lieutenant General Rafael Eitan, the Israeli chief of staff, said his men began handing over some of their positions in the Moslem western sector of the city to Lebanese government troops Sunday morning. He said the Lebanese Army was also moving into the refugee camps in the southern suburbs of the city, where hundreds of men, women and children were shot.

But there were also signs that the Israelis were tightening their grip on the Lebanese capital. The Phalangist Party radio said Israeli



Bodies of Palestinians were strewn throughout the streets of Sabra, one of the two massacre sites.

## Chatila, the Scene of a Nightmare

### The Survivors Return to Untold Horrors in the Streets

By Loren Jenkins  
*Washington Post Service*

BEIRUT — The scene at the Chatila camp when foreign observers entered Saturday morning was like a nightmare.

Women wailed over the deaths of loved ones and neighbors, bodies began to swell under the hot sun, and the streets were littered with thousands of spent cartridges. A woman's shoe and a child's toy car lay among the rubble.

Gone were the Christian militiamen who had withdrawn sometime after 8 A.M., at least 12 hours after the killing began.

How many were killed may never be known. There may have been hundreds, perhaps thousands, who were killed or who have since disappeared, led away slowly by Lebanese Christian militiamen, wearing Israeli-issued uniforms and carrying Israeli-made submachine guns.

### Bodies Everywhere

Houses had been dynamited and bulldozed into rubble, many with the inhabitants still inside. Groups of bodies lay before bullet-pocked walls where they appeared to have been executed. Others were strewn in alleys and streets, apparently shot as they tried to escape.

In a garden, the bodies of two women lay on a mound of rubble out of which a baby's head poked, its open eyes glazed. Next to them lay the headless body of a baby in diapers.

Around the corner, in another alley, two girls, perhaps 11 or 12, lay on their backs, legs flung apart, each with a bullet hole in the side of her head. Twenty feet away, eight men had been machine-gunned against a cinderblock house.

Each little dirt alley through the deserted buildings, where Palestinians have lived since fleeing Palestine when Israel was created in 1948, told its own horror story.

Surrounded by the carnage, survivors of the massacre began to emerge from their hiding places.

For the first time since the massacre began, survivors emerged from their hiding places.

They found a scene of utter desolation, with bodies everywhere.

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A Palestinian woman cries as civil defense workers carry away the body of one of her relatives killed in Friday's massacre. Her home in the Sabra refugee camp in West Beirut lies in rubble at right.

## Lebanon Asks Return Of Peacekeeping Force

(Continued from Page 1)

had housed more than 10,000 persons before Israel launched its June 6 invasion of Lebanon. Because of the many houses dynamited and bulldozed into rubble, often with their inhabitants still inside, an exact count of the dead was impossible. Hundreds and perhaps thousands were reported missing or having been seen being taken away from the camps by the militiamen.

The International Committee of the Red Cross said in a statement issued at its headquarters in Geneva Saturday that its delegates saw hundreds of bodies lying in the streets. "Injured people were killed in their hospital beds; others were kidnapped, as well as doctors," the statement added.

The departure of the 2,100-man peace force more than a week ago upon the completion of the Palestine Liberation Organization's evacuation from Beirut early this month "allowed this terrible massacre of the camps to happen," Mr. Wazzan said.

He held Israel responsible for the atrocity, saying the massacre "demonstrated to the international community the magnitude of our suffering under the Israeli occupation and its lackies."

Israel had said its occupation of West Beirut last week after Mr. Gemayel's assassination was meant to prevent the outbreak of bloodshed.

West Beirut's Moslem political

## Reagan Calls Top Advisers

(Continued from Page 1)

and religious leaders said both the United States and Israel were responsible for the massacre and appealed to the Lebanese government to ask France to send forces "at once."

"The horror committed in Beirut needs more than international observers," the leaders said in a joint statement after a meeting they held at the mansion of Saeb Salam, a former prime minister.

Mr. Salam, who had negotiated with the PLO and Philip C. Habib, the special U.S. envoy, this summer to get a PLO evacuation from Beirut, said:

"This is what we always feared, and this is what the United States told us would not be allowed to happen. It has, and now the United States, Israel and the Christians must bear responsibility for it."

The Lebanese Army command announced at mid-afternoon Sunday that its forces had taken over the camps entirely from Israel's occupation forces and called upon the inhabiting inhabitants to return home.

## U.S. Energy Dept. Denies Post Story On A-Plant Raid

Washington Post Service

WASHINGTON — The Department of Energy has termed untrue a Washington Post report that counterterrorist experts, as part of a 1980 security test, had staged a mock infiltration of the government's Savannah River nuclear weapons plant, had seized hostages and had taken over the control room of a large atomic reactor.

"No such infiltration or seizure occurred, nor was a control room overtaken," said Assistant Energy Secretary Herman E. Roser. "The allegations are completely inaccurate and false."

A senior congressional source, however, confirmed Friday that the mock raid at the South Carolina plant reported in The Post's story, which was published in Saturday-Sunday editions of the International Herald Tribune, had been described Sept. 10 at a classified hearing of a House Energy subcommittee.

Representative John D. Dingell, a Michigan Democrat who is chairman of the subcommittee, issued a statement Friday confirming that the subcommittee had heard testimony at the hearing elaborating on a recent classified General Accounting Office report highly critical of the adequacy of safeguards and security at key weapons facilities.



Police move to disperse protesters in front of Prime Minister Menachem Begin's home in Jerusalem. They were protesting the massacre in Beirut and called for Mr. Begin's resignation.

## Labor Party, Protesters Demand That Begin Resign Over Massacre

the massacre and said its troops had intervened to prevent Christian Phalangist forces from killing more people.

At one point, according to a statement from the Foreign Ministry, "there was an exchange of fire between Israeli forces and extremist Phalangists, which were engaged in the criminal acts."

"Israel condemns the massacre," the statement said, and "will to the best of its power, try to prevent the recurrence of such acts between Palestinians and Lebanese."

On Saturday, an Israeli Army spokesman said that there had been "no Israeli presence in the camps themselves" before the massacre and that Israeli forces did not know what was happening in them.

Other Israeli officials said that Israeli troops had allowed the Phalangists to enter the camps to weed out Palestinian guerrillas and

intervened when they realized a massacre was in progress.

But many Israelis, stunned by the massacre that is blamed on the Phalangist allies of Israel, indicated that they are deeply worried.

"This massacre is horrible. We're in over our heads. Stick a mine we can't get out of," said Rafi Babayski, 28, a businessman who three months ago supported Israel's invasion of Lebanon.

"It's very painful and also strange that we end up having to protect Palestinians from the Lebanese," said Rachel Salomon, a 27-year-old secretary.

Many Israelis were at a loss about what to do next. "If we leave now, we'll leave behind such a mess and the Palestinians will return," Mr. Babayski said.

"If it's true our soldiers let this happen, I have only two choices. I hang myself or I leave Israel," a 50-year-old businessman said.

## Victory Is Predicted For Swedish Socialists

The Associated Press

STOCKHOLM — Former Prime Minister Olof Palme came back from two consecutive election defeats in Sunday's general election, returning the Social Democrats to power after six years, according to forecasts with about half of the vote counted.

Kjell-Olof Feldt, expected to become finance minister under Mr. Palme, said the Social Democratic Party's executive committee would meet Monday to discuss the formation of Mr. Palme's new government.

The Center Party was expected to lose about 3 percentage points to 15 percent and 55 seats. The Liberal Party was nearly halved, sliding back to only 6 percent of the vote and losing 16 of their 38 seats.

The third non-Socialist party, the moderate Conservatives, however, gained several percentage points for a total of 23 percent and a gain of 12 seats for 83 in parliament, more than the Center and Liberal parties combined.

Lars Tobiason, the Conservative Party secretary, said he hoped the projected outcome would be a "parenthesis" and pointed to France as an example of failure of Socialist high-tax and public sector expansion policies to overcome economic crisis problems.

The election turnout was estimated to have been high for Sweden, with about 90 percent of 6.1 million eligible voting. Nearly two million voters or one in three had used the opportunity of postal voting in the weeks preceding election day.

## WORLD BRIEFS

### 4 Wounded at Brussels Synagogue

BRUSSELS — A gunman wounded four persons, two of them seriously, here outside a synagogue during services Saturday marking Rosh Hashana, the Jewish New Year.

The man fired two bursts from a submachine gun, wounding four men. Witnesses said he then fled, chased by a policeman who fired four shots, and disappeared in the direction of a busy weekend market. A man later telephoned a Belgian radio station and claimed the attack in the name of the "Palestinian Liberation Movement." But investigators said they did not take the call seriously.

In Paris, police detained 14 persons in a swoop on suspected sympathizers of the banned extremist group, Direct Action; judicial sources said Sunday. But they were not suspected of having any link with the explosion Friday in which an Israeli Embassy official, two of his relatives and more than 40 children and staff members at a school were injured. An Israeli Embassy spokesman said the condition of Amot Man-Eli, 61, who works in its military purchasing annex, his cousin, Zoltan Mandel, and Mr. Mandel's wife remained serious.

### Angolan Insurgents Free 15 Captives

OOSHAKATI, South-West Africa — Guerrillas fighting Angola's Marxist government released 15 captives of different nationalities on Sunday. The 15, including four women and two infants, were handed over to South African officials at a base camp of UNITA, the main guerrilla force fighting the Angolan government. UNITA is a Portuguese acronym for the National Union for the Total Independence of Angola.

The prisoners were handed over just inside the Angolan border north of this military base. A Red Cross spokesman said the captive, some of whom had been held for up to six months, were flown to Pretoria. They included Argentines, Brazilians, Portuguese, Spaniards and Swiss, he said. UNITA has been fighting the Luanda government since Angola gained independence from Portugal in 1975.

### Trial to Resume Today in More Case

ROME — The trial of 43 persons accused of participating in the kidnapping and murder of Prime Minister Aldo Moro reopens Monday amid official warnings that the Red Brigades may be arming itself for a new campaign of political violence.

Red Brigades groups — who allegedly carried out the attack on Mr. Moro in 1978 — claimed responsibility for two raids in Anger on military targets, one in Rome and the other in Salerno. Two persons were killed in the Salerno attack, and a quantity of army rifles, machine guns and ammunition were seized in both.

Then on Sept. 3, General Carlo Alberto Dalla Chiesa, the police chief distinguished for his success against urban guerrilla groups, was murdered in Palermo, Sicily. The operating links established between terrorism and Mafia show that the thrust of subversion has now moved from the north of the country to the south. Prime Minister Giovanni Spadolini said Saturday in a speech in Naples.

### Cambodia Claims Major Victories

BANGKOK — Foreign Minister Hmoun Sen of Cambodia says guerrilla forces opposed to his pro-Vietnamese government suffered a major defeat during this year's rainy season, the Cambodian press agency said Sunday in a dispatch received here.

In an interview with the agency on Saturday, Mr. Hmoun Sen said the deposited Khmer Rouge guerrillas and other rebels had been defeated in fighting along the Thai-Cambodian border. In the interior of the country, the Cambodian Army had destroyed groups "implanted by the enemy," he said.

Mr. Hmoun Sen called on the rebels to surrender, saying they would be granted civil rights if they did so. The minister also said there was no danger of a famine such as the one that spread through the country after the 1979 Vietnamese invasion.

### U.S. Concedes Defection of Soldier

SEOUL — The U.S. military command said Sunday that Private First Class Joseph T. White, who crossed the demilitarized zone into North Korea last month, defected and was possibly influenced by propaganda.

Roland J. Aars, chief spokesman for the command, said the United States is still seeking a face-to-face meeting with Private White, but that North Korea had said that "further discussion of the matter is meaningless and waste of time." The spokesman said Private White, of St. Louis, Missouri, was "an average soldier with a clean military record."

But the spokesman said North Korean propaganda was found in personal effects. Private White left behind. He added that the soldier shot the lock off his guard post fence and ran across the demilitarized zone into North Korea on Aug. 28. In the northern side of the zone, Private White was heard to call out in Korean, "I am coming. Help me," the spokesman said.

### Gandhi to Leave Today for Moscow

NEW DELHI — Prime Minister Indira Gandhi leaves Monday for Moscow where she is expected to assure the Kremlin that India's efforts to broaden links with the West would not cool ties with the Soviet Union.

Mrs. Gandhi's six-day visit to the Soviet Union, India's main arms supplier and major trade partner, follows her fence-mending tour of the United States in July. Compared with the media and official buildup to that trip, domestic public interest in her Moscow journey has been subdued.

Indian journalists reporting from Moscow, however, said Soviet leaders were keenly awaiting the visit.

### Strike Cripples U.S. Freight Railroads

WASHINGTON — Freight traffic by rail was crippled Sunday in the United States, after thousands of locomotive engineers struck over an industry demand for a no-strike clause in their contract. Talks to settle the walkout collapsed.

Up to 28,000 members of the Brotherhood of Locomotive Engineers union went on strike, stopping much of the country's freight service. Some passenger lines were also stopped.

Compiled From Agency Dispatches

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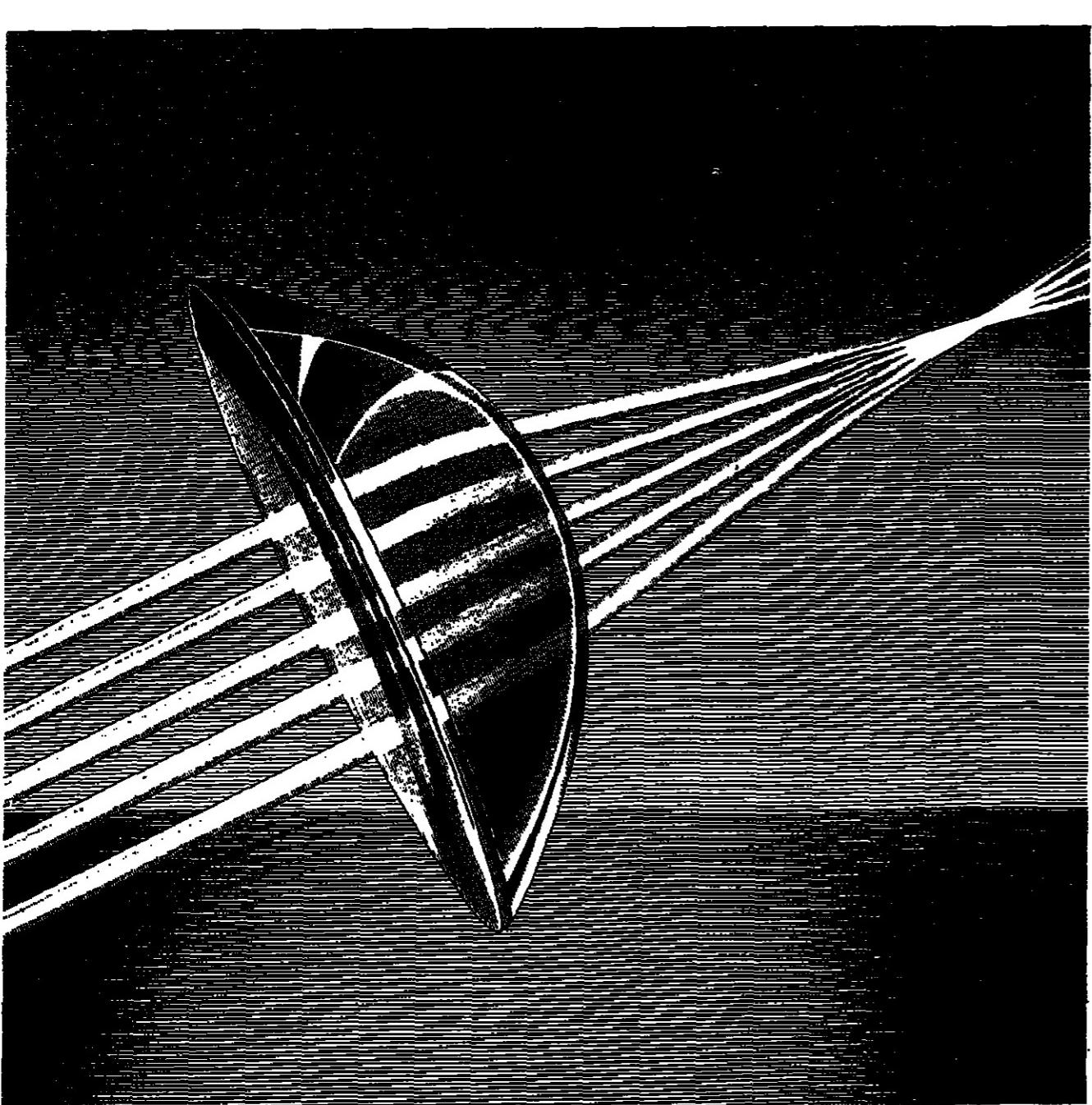
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## Amin Gemayel Likely To Win Lebanese Vote

Party Hopes Moslems Will Give Him Support Denied His Slain Brother

By Ihsan A. Hijazi  
New York Times Service

**BEIRUT** — Amin Gemayel, the brother of Bashir Gemayel, is the most likely candidate to be elected president of Lebanon, and hopes are high in his party that he will receive wide national backing.

Lack of consensus marked the candidacy of Bashir Gemayel, 34, who died in a bomb explosion Tuesday, nine days before he was to be sworn in as president, and the Christian Phalange Party, in announcing the nomination Thursday of Amin Gemayel, 40, expressed hope that he would be a "consensus" candidate" for Lebanon.

The Phalangist Party traditionally has been hostile toward Syria; which the party suspects of planning to annex Lebanon. Lebanon was part of Syria before the French carved out Lebanon in 1922.

**The Military Faction**

The elders of the five Gemayel children, two boys and three girls, Amin was brought up to believe in Phalange principles. But since he entered politics actively, with his election to Parliament a decade ago, Amin has shown himself to be a moderate.

**Moslem Support Possible**

Bashir's association with the Israelis was a main cause for Moslem opposition when the parliament elected him to the presidency Aug. 23 to succeed Elias Sarkis.

Amin's moderation and the fact that he is not associated with Israel is expected to bring him some of the Moslem support that his brother lacked. If Amin does become a consensus president, the prospects for more stability in Lebanon would become brighter.

Amin is as dedicated as Bashir to ridding Lebanon of all foreign forces. He vowed to realize his brother's ideals when he delivered the eulogy at the funeral Wednesday.

Although Bashir was known as the militant and Amin the moderate, certain Lebanese politicians were convinced that the difference between the two was a matter of style, not philosophy, and that

A main objective of the



Amin Gemayel

they both aspired to the realization of Phalangist objectives.

It is believed that the relationship with the Phalange Party began to establish with Israel in 1976 was undertaken by a collective decision of the leadership. Bashir, however, was more identified with this relationship than Amin, because Israel aid, in the form of military supplies, went to the militias that Bashir had organized and commanded.

**It is also shoring up the defenses of Republican incumbents, particularly those elected in 1980 who could be vulnerable to any voter backlash against Republicans because of economic troubles. While this support is not the only factor in some 45 key House races and 6 to 8 pivotal Senate contests, it could determine outcomes in close races.**

**Four Categories of Support**

The business and special interest groups providing that backing to the party fall into four categories. They include broad-based business organizations, including the U.S. Chamber of Commerce and the National Federation of Independent Business, as well as major trade associations such as the National Association of Realtors and the Associated General Contractors.

There are also a relatively small number of corporate political action committees, many with headquarters in or with major investments in Sun Belt states. Lastly, there are other political action committees financed largely by independent oilmen in several states.

These groups are distinctive in several respects: they are willing to get into races early; many are willing to contribute up to the maximum of \$5,000 per candidate; and they tend to "target" marginal races, often financing challengers or those with neither seniority nor firm grips on their districts.

Their common goal is to shift Congress to the ideological right, and in the overwhelming majority of contests this fall, this has meant financing Republican campaigns. Backing for Democrats is limited almost entirely to those who supported the Reagan administration's 1981 budget and tax cuts over the objections of House Democratic leaders.

**Conservative Democrats Backed**

Also, contributions to Democrats were limited to conservative candidates in primary elections in solidly Democratic districts facing opponents who are more liberal.

"We are nonpartisan," said Joseph J. Fanelli, president of the Business-Industry Political Action Committee, in a comment echoed by spokesmen for many of the

## U.S. Business Groups Greatly Aid Republicans in Key Congress Races

By Thomas B. Edsall  
Washington Post Service

**WASHINGTON** — In the Congressional races that will determine the partisan and ideological make-up of the 96th Congress, a key segment of the business community has become a de facto arm of the Republican Party, providing money in key marginal contests for House and Senate seats.

Working in tandem with conservative political groups, this coalition of companies, business organizations, oil producers and investors is leading a steady transformation of election financing, disclosed in campaign spending reports at the Federal Election Commission.

The money from the coalition is producing crucial early support for Republican challengers confronting potentially vulnerable Democratic officeholders in the House and Senate.

It is also shoring up the defenses of Republican incumbents, particularly those elected in 1980 who could be vulnerable to any voter backlash against Republicans because of economic troubles. While this support is not the only factor in some 45 key House races and 6 to 8 pivotal Senate contests, it could determine outcomes in close races.

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"We are nonpartisan," said Joseph J. Fanelli, president of the Business-Industry Political Action Committee, in a comment echoed by spokesmen for many of the

other groups. But an examination of contributions on file with the Federal Election Commission shows overwhelming support for Republicans.

On Aug. 20, the Chamber of Commerce issued a summary of 99 House and Senate races recommended for "business involvement." In only one case was the endorsed candidate a Democrat, and that endorsement was limited to the Democratic primary.

The Business-Industry Political Action Committee has given \$112,010 to House and Senate candidates. Of that, \$99,230 has gone to Republicans. The organization gave nine conservative Democrats a total of \$12,780 in the primary elections, but every candidate it has endorsed in the general election is a Republican.

Similarly, by the end of June, the National Federation of Independent Business had given Republican candidates \$79,650 and Democrats, all of whom had backed President Ronald Reagan on the budget and tax bills of 1981, \$12,100.

**Aid From Major Corporations**

In the area of corporate political action committees, campaign spending records show that about 20 major corporations are particularly active in making early contributions, heavily weighted toward Republicans. The leaders include the Fluor Corp., the Eaton Corp., Dari & Kraft Inc., Standard Oil Co. (Indiana), and Sears, Roebuck and Co.

The Sears committee this year has given \$42,850 to Republicans, mostly to House members holding marginal seats. The committee gave \$12,400 to Democrats, \$7,950 of which was to Southern supporters of the Reagan program.

With even stronger Republican leanings, the Eaton Corp. political committee has given \$46,150 to Republicans out of a total of \$51,650. Fluor Corp.'s committee has given a total of \$85,550 to Republican candidates and committees, and \$13,650 to Democrats.

Among trade organizations, the Realtors political action committee reported giving \$221,176 to Republicans and \$112,758 to Democrats. The Sheet Metal and Air Conditioning Contractors have given \$138,643 to Republicans and \$27,051 to Democrats, and the Associated General Contractors reported giving \$396,300 to Republicans and \$86,900 to Democrats.

**Unity on the Right**

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## U.S. Reportedly Prepares Proposal To Sell Jordan Advanced Weapons

By Richard Halloran  
New York Times Service

**WASHINGTON** — The Reagan administration has nearly completed work on a proposal for the sale of advanced missiles and fighter planes to Jordan, a nation regarded as vital to the success of President Ronald Reagan's Middle East peace initiative, according to administration officials.

Although no final decisions have been made, the officials said, the package probably will include the mobile Hawk anti-aircraft missiles that King Hussein of Jordan has long sought rather than the less powerful Stinger missiles offered in May after a visit by Defense Secretary Casper W. Weinberger.

They said the package also would include new Northrop F-5G Tigershark fighter planes. Northrop Corp. has developed the plane without government financing, but has been seeking government backing for export sales and has recently received implicit support from Deputy Defense Secretary Frank C. Carlucci.

General Dynamics Corp.'s F-16 fighters, which are bigger and more expensive than the F-5G, may also be included, the officials said. Middle East diplomats said King Hussein would prefer F-16s and feels his position is stronger than it was earlier this year.

**Request's Timing Uncertain**

The timing of the announcement of the arms package is uncertain, the officials said. They and Middle Eastern diplomats said Jordanian officials were expected to ask for the arms sale formally in November after the congressional elections.

Administration officials said they hoped the timing of the request would preclude U.S. supporters of Israel from making a campaign issue of the sale. Israel has vehemently opposed it.

The officials said the announcement would be tied indirectly to the announcement of a new sale of F-16 fighters to Israel that has been held up by the invasion of Lebanon. The United States has delivered 75 F-16s to Israel, with Congress still to be notified of the sale of another 75.

"Before," said Mr. Wirth, "we've always acted in an ad hoc and reactive fashion, without determining our commitment, priorities and scheduling. Now when people ask, 'What are the demands for?' we can say, 'Here's our package.'

The economic report is one of seven major policy statements by the House Democratic Caucus. The others, dealing with national security, crime, housing, small business, women's economic issues and the environment, are to be released Tuesday.

"Reaganomics must — and will be repealed," the economic report contends. "Our party must once again promote bold approaches to gain control of our economic future. The Republicans have proven once again they are not up to the task. Once more, they have chosen to pursue the discredited policies of trickle-down economics."

According to the Congressional Budget Office, the program envisioned in the document would cost \$35 billion to \$42 billion a year for five years. That would include \$14 billion to repair the nation's roads, bridges and water systems, which could be raised largely through user charges such as gas taxes or large levies.

About \$8 billion to \$11 billion a

## House Democrats Offer Alternative To Reagan Plan for U.S. Economy

By Margot Hornblower  
Washington Post Service

**WASHINGTON** — House Democrats, stung by Republican charges that the Democratic Party has run out of ideas, have released an ambitious blueprint for an alternative to President Ronald Reagan's economic program.

It calls for overhauling business and income tax laws, subsidizing new technology research and rebuilding the nation's transportation network.

The document, entitled "Rebuilding the Road to Opportunity," is the product of more than a year of work and laborious negotiations among liberal, moderate and conservative members of the House Democratic Caucus. It was released Saturday.

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That notification, officials said, probably will not be made until Is-

## Poll Finds Brown Gains on Wilson in U.S. Senate Race

Los Angeles Times Service

**LOS ANGELES** — Governor Edmund G. Brown Jr. has pulled into a virtual dead heat with Mayor Pete Wilson of San Diego in their race for the U.S. Senate in California, the Los Angeles Times Poll found.

Mayor Tom Bradley of Los Angeles holds a commanding lead over the state attorney general, George Deukmejian, in the governor's race, according to the poll.

Mr. Wilson, a Republican, is the preference of 46 percent of those who were surveyed; Mr. Brown is preferred by 42 percent, and 12 percent say they are undecided or favor some other candidate. The poll found that Mr. Wilson had been hurt by his suggestion that people age 45 and under be permitted to make lower Social Security payments in exchange for lower benefits upon retirement, a stand that Mr. Brown has portrayed as an assault on the stability of the system.

According to the Congressional Budget Office, the program envisioned in the document would cost \$35 billion to \$42 billion a year for five years. That would include \$14 billion to repair the nation's roads, bridges and water systems, which could be raised largely through user charges such as gas taxes or large levies.

About \$8 billion to \$11 billion a

year in funds for research and development would be matched by an equal amount from private industry. That program is aimed at countering foreign competition in high technology growth industries with large job-creating potential.

**Funds for Education**

An increase of \$11 billion to \$17 billion in education spending would provide financial aid to needy students; reduce faculty shortages in key areas such as engineering and computer training, provide computers to secondary schools, and retrain workers in declining industries, such as automobiles and steel, for jobs in new technology companies.

**More funds would be raised through tax reforms, including the elimination of unproductive tax shelters "that favor the rich."**

The Democrats also recommended considering a new high technology mission, such as renewable energy technology or bioengineering, for the National Aeronautics and Space Administration, and raising funds through an oil import fee or a gasoline pump tax.

**Preference Class**

Mr. Wirth said the economic package would increase national productivity by 1.2 to 1.5 percent, according to budget office estimates, which translates into an increased national output of \$30 billion to \$40 billion a year.

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**Economy Class**

Mr. Wirth said the economic package would increase national productivity



## U.S. Reported to Delay Accord With China on Nuclear Cooperation

By Judith Miller

*New York Times Service*  
WASHINGTON — The United States is holding up a nuclear cooperation agreement with China because of suspicions that the Chinese are giving nuclear aid to Pakistan and other nations thought to be developing atomic weapons, according to government and industry officials.

The government officials said they were disturbed by intelligence reports suggesting that China had helped Pakistan in efforts to develop a capacity to enrich uranium for weapons use.

The officials said China was also believed to have sold low-enriched uranium to South Africa through private parties. They said Chinese sales of heavy water, required for reactors that use natural uranium, were believed to have been made to Argentina and possibly to India.

Under a four-year-old U.S. law, none of those countries are permitted to purchase nuclear fuel and technology from the United States because they have refused to submit all their nuclear plants to international inspection or to sign the 1968 treaty designed to prevent the spread of nuclear weapons.

The start of U.S. talks with China on a nuclear agreement was disclosed in June. Such an accord is needed before American companies can sell nuclear technology to China.

### China Reports 3 Clashes Along Vietnam Border

Reuters

BEIJING — China reports that there have been three clashes recently on its border with Vietnam and says a Chinese peasant was seriously injured in one of them.

The China News Service said Saturday that one incident occurred last Monday and the other two on Wednesday. China protested on Sept. 12, to Vietnam over what it said was an intrusion into its air space by two Vietnamese MiG-21s on reconnaissance missions.

### Bomb Blast in Hong Kong

*United Press International*

HONG KONG — A bomb exploded over the weekend in the Japanese-owned Matsuzakaya department store a few blocks from Victoria Park, where about 10,000 people were protesting the treatment of Japanese wartime atrocities in textbooks, the police said. A saleswoman received minor injuries Saturday when she triggering the explosion by removing a book from a shelf.

State Department and company officials said the talks had been hampered by China's refusal to sign the treaty banning the spread of nuclear weapons or to join the International Atomic Energy Agency and abide by its inspection system or safeguards. The United States wants China to permit inspection to demonstrate that any help it gets is being used for power generation.

Moreover, the United States wants China to impose safeguards on its nuclear exports, especially to countries suspected of developing nuclear weapons, to ensure that the equipment and material is used for peaceful purposes.

China, thus far, gives little indication that it wants to play by the rules of the nuclear club," a U.S. official said. "This poses a very sticky challenge for the international effort to curb the spread of atomic weapons."

Vernon A. Walters, U.S. ambassador-at-large, visited Chinese officials in August, seeking assurances that they would place safeguards on nuclear exports. He did not get them, officials said.

China has no nuclear power reactors but is thinking of starting a program for which it would need Western technology and equipment.

The most important project being considered is the construction of two 900-megawatt pressurized water reactors in Guangdong province.

#### Britain Approached

*Washington Post Service*

WASHINGTON — President Ferdinand E. Marcos of the Philippines has expressed misgivings about the growing U.S. military relationship with Japan and the evolving U.S. military posture in Asia.

Invoking bitter memories of Japan's actions in the Pacific during World War II, Mr. Marcos told reporters and editors of The Washington Post on Saturday that Tokyo still harbors hopes of dominating Asia, first through its economic prowess and then either politically or militarily.

"Frankly, it is a matter of political contingencies first," Mr. Marcos said of U.S. policy. "What do you intend to do? Are you intending to pull some of your units out of Asia to somewhere else, and therefore require Japan to protect itself for a while?"

#### Met With Weinberger

"If Japan is sold any of your arms, see that those arms are not for predatory purposes. I am distrustful of the Japanese," Mr. Marcos said.

The Philippine leader arrived in Washington Wednesday. On Saturday, he met with Defense Secretary Caspar W. Weinberger for discussions that were believed to have centered on the future of U.S. bases in the Philippines and U.S. military planning for the Pacific.

U.S. officials have been pressing Tokyo to increase its military capabilities to a point that it could assume responsibility for patrolling sea lanes up to 1,000 miles (1,600 kilometers) from Japan. That would put the outer limit of Japanese responsibility close to the Philippines.

On other subjects, Mr. Marcos said:

- The possible use of Clark Air Base and Subic Bay Naval Base — both U.S. facilities in the Philippines — for resupply of combatants in the Middle East will be a subject of talks in April 1983.
- Support for Cambodia's anti-Vietnamese coalition under Prince Norodom Sihanouk will stop short of arms.

- Benigno Aquino, a former senator and presidential aspirant who is in exile in the United States, is free to return to the Philippines, although not without conditions.

A recent report by the organization cited cases of torture, disappearances and "extrajudicial executions" of detainees by Philippine authorities.

called a meeting of the features section staff to express his outrage at the news leak about the review, according to Times staff members. The same sources said that Mr. Hempstone threatened to dismiss staff members who spoke to the press about the issue.

Sources said the editor had considered printing an Associated Press review of the movie. But in the end, the paper's Friday magazine section ran a two-sentence critical synopsis of the movie. The summary, written by Mr. Sublett, did not mention Mr. Moon's connection with James Whelan.

The review had been scheduled to be in Friday's paper.

Mr. Whelan told Mr. Sublett, according to a Times source, that The Washington Times faced a conflict of interest in reviewing "Inchon" which opened in Washington-area theaters Friday and concerns U.S. involvement in the Korean War.

#### Moon Had Film Credit

"Inchon" was produced by One Way Productions, which is headed by a Japanese businessman, Mitsuhashi Ishii, a member of the Unification Church and a close associate of Mr. Moon. The Unification Church loaned One Way Productions about \$30 million to complete the movie. At the end of the film, Mr. Moon is listed in a credit as special adviser on "Korean matters."

After reading the review, Mr. Whelan reportedly considered running a three-paragraph plot summary of "Inchon" that would also have explained why The Washington Times was not reviewing the movie.

The movie was shown at the John F. Kennedy Center in 1981, but its release had been delayed until now for lack of a commercial distributor.

## Marcos Is Concerned by Growth Of U.S.-Japanese Military Relations

By Richard M. Weintraub

*Washington Post Service*

WASHINGTON — President Ferdinand E. Marcos of the Philippines has expressed misgivings about the growing U.S. military relationship with Japan and the evolving U.S. military posture in Asia.

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## Order Gone In Zimbabwe, Mugabe Told

White Farmers Demand An End to Lawlessness

By Jay Ross

*Washington Post Service*

MARULA, Zimbabwe — Angry white farmers here have told Prime Minister Robert Mugabe that law and order has broken down in parts of southwestern Zimbabwe and unless the government takes immediate action, many will leave their farms.

One farmer received loud applause Saturday when he told Mr. Mugabe, who is touring the area, that "the army is responsible for 90 percent of the problems in the area" because of its lack of discipline and "brutal" treatment of the local population.

Much of the area is loyal to the opposition leader, Joshua Nkomo. Mr. Mugabe, who also serves as defense minister, has direct responsibility for the armed forces.

The Matabeleland area, the stronghold of Mr. Nkomo's minority Ndebele tribe, has been wracked by violence since Mr. Mugabe removed Mr. Nkomo from the cabinet in February and charged his party with plotting to overthrow the government.

#### Dissidents Accused of Crimes

More than 2,000 well-armed dissidents are believed to be at large in the area, and the government has accused them of responsibility for numerous killings, rapes, robberies and the kidnapping of six foreign tourists two months ago.

In an effort to find the hostages, two of whom are American, the government has imposed a dusk-to-dawn curfew on an area of about 5,000 square miles (13,000 square kilometers) and banned non-government vehicles, causing severe food distribution and transportation problems.

Mr. Mugabe met Friday night with a mainly white audience of business leaders and civil servants in the city hall in Bulawayo, capital of Matabeleland. The next day he talked here with 25 white farmers, who came from as far away as 100 miles to see him.

Calling the farmers' complaints "urgent problems," Mr. Mugabe promised to send ministers to the area to work out solutions.

Zimbabwe's white farmers have profited from high producer prices and expanded markets since Mr. Mugabe was swept into power in 1980 in elections that ended white-minority political control in this southern African nation.

The farms owned by the 5,000 whites produce most of the food in Zimbabwe, one of the few African nations not dependent on imports to feed itself.

## 200,000 Iran Troops Ready for New Attack Into Iraq, U.S. Reports

By Robert C. Toth

*Los Angeles Times Service*

WASHINGTON — U.S. officials expect that 200,000 or more Iranian troops will soon launch a new offensive into Iraq, perhaps as early as this week, to mark the second anniversary of a war that threatens to disrupt the West's main source of imported oil.

Intensified Iraqi air strikes at Iran's Kharg Island oil terminal and at shipping in the vicinity have sunk three ships since Aug. 9, quadrupling insurance rates on Iranian oil to 2 percent of the price per barrel.

Iraq could step up those air strikes still more in response to Iran's offensive. But potentially more threatening, U.S. analysts said, is Iran's threat to retaliate for any cutoff of its oil exports by sinking a supertanker in the Strait of Hormuz. Such a move would block all shipping out of the Gulf and drastically curtail oil supplies to Western Europe and Japan.

#### A Softer Line

There are signs, however, that Iran may be prepared to start negotiations to end the war after "one more big go at Iraq," U.S. officials said, whether the new attacks succeed or fail.

State Department officials said there are fewer calls in Iranian propaganda statements for ousting Iraq's president, Saddam Hussein. War reparations totaling \$10 billion were once demanded but no figure is now being mentioned, suggesting that it has been reduced.

Also, Iranian leaders now speak of pushing the Iraqis beyond its already range of Iranian territory, indicating a limited goal of perhaps 20 miles for any new offensive. "The Iranians seem to want the ground more for bargaining purposes in future negotiations," one military officer said.

Still, administration officials and private experts on the region are cautious about Iran's willingness to compromise. "We know more about decision-making in the Kremlin than among the zealots who lead in Tehran," an expert said.

#### Three-Pronged Attack

What is not uncertain, however, is Iran's preparations for renewed attacks and Iraq's countermeasures on at least two fronts, according to Pentagon, State Department and other officials.

A new Iranian offensive appears certain with 100,000 men headed toward Basra in southern Iraq. Most of the arms supplied to Iraq are unloaded at Kuwaiti ports and moved through Basra.

Pentagon officials also expect Iran to launch a second drive, with

another 100,000 or more men toward Baghdad from its border city of Qasr-e-Shirin. There also could be a third drive in a central area between Basra and Qasr-e-Shirin. These strikes would be intended more to spread Iraqi defenses as thrusts aimed at deep penetrations, U.S. officials said, but they could permit propaganda claims from Tehran that its Islamic army is "on the road to Baghdad."

In anticipation of renewed offensives, sources here said, Iraq has bolstered its fortifications around Basra, where the Iranians were turned back five times in July with heavy casualties — 15,000 to 20,000 dead and twice as many wounded. Iraqi ammunition has been restocked and new artillery batteries set up, they said.

In addition, Iraq has evacuated some of the civilians living along the first dozen miles of the northern invasion route from Qasr-e-Shirin toward Baghdad, they said.

[An indication of escalating military activity in the border region, the Iraqi news agency reported Saturday that Iranian artillery caused "some damage" in shelling the Iraqi towns of Basra, Khanqin and Kasba Zarabet, and that its troops killed 51 Iranians in two clashes during the past 24 hours. United Press International reported from Abu Dhabi.]

"It's hard to see Iran succeeding if it failed before," one Defense Department official said. "Iranians don't know how to fight a war of maneuver, as invaders must, while the Iraqis — with about 200,000 men of their own ready — have shown they've learned a lot about defense from the Russians, who know a lot about it from places like Stalinград."

**Afghan Guerrillas Report Successes**

United Press International  
ISLAMABAD, Pakistan — Moslem guerrillas have recaptured the district of Arghastan in Kandahar province, southern Afghanistan, guerrilla spokesman say.

Forty regular Afghan troops were killed in the battle and nine were captured during fighting Tuesday, the sources said.

In the north, the guerrillas said that they were inflicting heavy losses in the strategic Panjshir valley, where Soviet and Afghan government troops began an offensive early this month, and that Soviet troops were pushed back from the Hazara pass and were regrouping on mountains.



## Innovation Boost '82. The new BMW 7-Series: as far ahead as today's technology can take you.

Nothing has had quite such a dramatic impact on virtually every sphere of modern life as microelectronics. This newest of technologies is opening up completely new opportunities and possibilities every day. Numerous problems, which previously were either totally impossible to solve or could only be partially solved by mechanical methods, can now be overcome in a new and intelligent way. And that's especially true when it comes to energy conservation. BMW has been aware of this potential for a long time. And that's why we're today the undisputed leaders in automotive electronics. As far back as 1979 we introduced the world's first computer-controlled engine. It was the first system to intelligently match fuel supply and ignition timing to widely differing running conditions. Never before had a standard production engine worked so efficiently in terms of performance, fuel consumption and exhaust emissions. And BMW has always been quick to pass on all the advantages of these fast-developing

technologies to our customers. The latest proof: Innovation Boost '82 and the new BMW 7-Series. The big new BMWs: a new level of intelligence for a new level of performance and economy. Despite their increased performance, the new BMWs still achieve significantly improved fuel consumption figures. From the BMW 732i upwards, all the new, aerodynamically refined 7-Series models feature the latest Digital Motor Electronics with its 3-grid computer control system. In contrast to most conventional power units, this means that you don't have to wait for the engine to warm up before you reach optimum consumption levels: you can now get the same results under extreme conditions, such as driving with the engine still cold, or on short distances, or in bad weather etc. And they are exactly the kind of times when electronic brainpower proves its true value. These fuel-saving advantages are enhanced even further by a standard 5-speed overdrive transmission on all models from the BMW 728i to 735i.

The big new BMWs: a completely new 4-speed automatic transmission for a completely new set of standards. (Optional from the end of 1982 on the BMW 728i upwards) The new transmission has a converter bypass clutch in fourth gear, which offers genuine overdrive economy. So you can now have an automatic transmission that gives significantly better fuel consumption than a manual gearbox. At the same time it means that you can immediately forget all the old prejudices about automatic cars being slower and thirstier than manual models. The big new BMWs: a long list of new features, which translate technological progress into a completely new driving experience. The new BMW 7-Series cars offer much more than the next step in progressive, more efficient automotive electronics. Equally, they represent much more than far-reaching improvements in aerodynamics, engine and transmission technology. Take for instance, road-holding and handling, where a new 13° semi-trailing rear

axle gives even greater driving safety and security.

Or the numerous improvements to the already unrivaled interior fittings and accessories.

Together, all these improvements make it abundantly clear that with the new BMW 7-Series yet another development stage has been reached in top-class motoring.

The big new BMWs: the best of the best. The big BMW has always belonged to that small, exclusive group of luxury cars which are genuinely a class of their own. Amongst them, a BMW stands for a unique and individual belief: that even when you're driving the best, you should always look ahead. The evolution of technology and the evolution of society both point to a BMW. And a BMW always speaks for its driver.

MONDAY, SEPTEMBER 20, 1982

# INTERNATIONAL Herald Tribune

Published With The New York Times and The Washington Post

## A Grave Crime

When the armed men of the Palestine Liberation Organization left Beirut under an agreement negotiated with the Israeli government by the United States government, Israel and the United States made themselves morally responsible for the security of the families that those men left behind and for the other Palestinian noncombatants who remained in Lebanon.

The United States abandoned its means to affect events in Beirut when the U.S. Marines who were part of the international force were over-hastily pulled out in the footsteps of the PLO. The Italians and French left quickly after, unwilling to police Beirut if the United States would not do so. Policing Lebanon was left to the government, such as it then was under the influence of President-elect Bashir Gemayel, who acted in the shadow of the actual power in Lebanon's southern half, the government of Israel. When Mr. Gemayel was assassinated, Israel chose to enlarge its direct responsibility in Lebanon by occupying all of Beirut.

It bears a moral responsibility, but also a legal one. An occupying power is responsible for the security of civilians, even enemy civilians. Thus, even if the massacre of Palestinian civilians which took place Friday night and Saturday in two refugee camps of West Beirut was committed by Christian militias fully uncontrolled by Israel, Israel is

nonetheless responsible because it did not prevent it from happening, or halt it, although in a position to have done so.

If it should emerge that the murders were committed by the forces of Major Saad Haddad, or that his forces participated, then Israel's responsibility becomes direct and odious. Maj. Haddad commands what amounts to an auxiliary force of the Israeli Army, wholly dependent upon Israel.

This has been a grave crime, which, alas, does recall Oradour — the Nazi massacre of civilians in a French village in 1944. It also may prove to be a grave event in the course of Israel's history, by altering Israel's relationship to the West and to the United States. To avoid that, the Israeli government must examine honestly what happened, publish the truth and place the responsibility where it belongs. It obviously is also up to Israel, and to the United States, responsible for the agreement which left the civilians where they were, to ensure beyond all doubt that nothing like this will happen again.

That is the least to be said. An Israeli citizen, or a Jew of the diaspora, might wish to say more, recalling that the nation of Israel is the political expression of a community whose unity, and *raison d'être*, is to serve a God of justice, who, when provoked, has also proven Himself a God of wrath.

— INTERNATIONAL HERALD TRIBUNE.

## Apartheid Marches On

South Africa embarrasses foreign apologists who argue that a race-obsessed society will heal itself — if only outsiders would stop carpings. It has certainly been the Reagan administration's sanguine hope that a solicitous "constructive engagement" would succeed where public censure failed. But in no vital respect does Pretoria show a willingness to moderate the cruel racial laws that mark South Africa as a place apart. Incredibly, those laws may soon be made worse.

In legal theory, all of South Africa's 21 million blacks are foreigners in their own land. Each must carry a passbook and none is supposed to stay more than 72 hours in white urban areas unless expressly eligible. But legal theory has been unevenly enforced by the government, representing 4.5 million privileged whites. "Unauthorized" blacks have managed to slip through the law, opening a small fissure in apartheid.

To seal this fissure, the government has drafted a measure it calls the Orderly Movement and Settlement of Black Persons Bill. Now before Parliament, the law would give the police a new nightstick, imposing on "unauthorized" blacks a curfew from 10 p.m. to 5 a.m. in all urban areas, including black townships such as Soweto, the city outside Johannesburg. The police could thus further tighten their control over the movement of blacks, leaving the "disqualified" with only 17 instead of 72 hours in urban areas.

To discourage white employers from providing illegal dormitory to black workers, the government also proposes hiking employer

fines for that offense from \$435 to \$4,350. And jail sentences would be made harsher, meaning that a late evening stroll in Soweto could cost an "unauthorized" black a year in prison. Exceptions would be made for blacks who were born in who have established residence in urban areas; they would be listed in passbooks as "permanent urban resident."

There is in all this a weird consistency with the bedrock notion of apartheid — that blacks are citizens of 10 impoverished "homelands." But these are nominal, and frontiersiguous. Recently, a politically active black divinity student was told he needed a visa to return to his school from a nearby black township that had been legally designated as part of the "homeland" of Ciskei.

What mocks the legal theory is South Africa's dependence on cheap black labor, essential for white comfort and prosperity. "Permanent urban residents" now constitute a sizable portion of South Africa's blacks. Apartheid is a system for assuring political dominion over a majority whose toll is indispensable in mines and factories and kitchens.

In 1978, Prime Minister Botha warned that South Africa must adapt or die. Some modest changes have occurred, and his government proposes a limited extension of political rights to 2.5 million persons of mixed blood and 850,000 Asians. But in theory and fact, two-thirds of South Africans remain foreigners in their own land. It is an inhumanity that American silence would compound if the pass laws become still more barbarous.

— THE NEW YORK TIMES.

## Other Opinion

### Left to Be Massacred

The Palestinian issue is past being a political or a military one and has reached such a point of moral degradation that it is difficult to find words to describe it.

The Palestinians were ultimately left alone in Beirut to face the grand massacre.

— Al-Akhbar (Cairo).

The attacks on civilians after the withdrawal of the PLO fighting men was exactly the situation. Palestinian and Moslem leaders feared when they asked for the multinational force of American, French and Italian troops to remain in Beirut. Instead, the force pulled out after the Palestinian withdrawal.

— The Observer (London).

### After Chancellor Schmidt?

With head held high, Helmut Schmidt leads into opposition an SPD which has regained its self-confidence. Who would have thought this possible a short time ago?

— Süddeutsche Zeitung (Munich).

Two million unemployed, shattered state finances and a badly hit economy demand urgent action. Let the voter have his say as soon as possible.

— Bild Zeitung (Hamburg).

New people are to rule the country, although one may still puzzle over what they want to do and how they can do it. A clear concept has yet to emerge.

— Frankfurter Rundschau.

### SEPT. 20: FROM OUR PAGES 75 AND 50 YEARS AGO

#### 1907: Blériot's Machine Faulted

PARIS — At Issy-les-Moulineaux outside Paris, many aeronauts recently assembled to talk over the recent escape of M. Blériot. All agreed that he only escaped certain death by the fact that just as the machine was about to strike the earth he was able, by throwing his body backwards, to give the forward end of the apparatus an upward tip so that the force of the shock was greatly reduced. It was considered that the type of machine chosen by M. Blériot, while being simple in some respects, is more dangerous than any yet experimented with. The entire surface is so slight that when the motor stops no gliding movement in the descent can be counted upon.

#### 1932: Another Plane Is Lost

PARIS — An editorial in the Herald reads: "Promising flying of the North Atlantic should be stopped. The latest plane to make the attempt, the American Nurse, is now definitely given up for lost. The loss of life so far in Atlantic flights has been four men and one woman, while 10 other persons have been rescued after their attempts came to naught. The score against Atlantic flying is one-sided. Since 1929, 13 flights across the Atlantic were accomplished and 12 failed. In the light of what these flights have achieved for science or for the advancement of aviation, the deluge of adventurers who want to span the Atlantic is not justified."

It is perhaps symbolic that the crisis in Bonn was precipitated by Count Otto Lambsdorff, the economics minister, with a demand for a range of economic reforms that included cuts in Social Security benefits. This challenge enraged Social Democrats and the Western Alliance, the quicker a new government can be installed with a clear, popular mandate, the better all round.

Internationally, there is little reason to think that a CDU-led government would alter Schmidt's own stance — attachment to NATO and the U.S. alliance, coupled with an unshakable determination to remain in touch with Moscow and East Berlin.

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## Leftist Guerrillas Hold Hostages in Honduras Chamber of Commerce

By Richard J. McIsaac  
New York Times Service

**SAN PEDRO SULA, Honduras** — Leftist guerrillas holding about 100 hostages, including three top officials of the Honduran government, released 14 captives Saturday but threatened to start killing the rest if their demands were not met.

The guerrillas, who are believed to number 10, took over the Chamber of Commerce building in a residential neighborhood of San Pedro Sula on Friday night. A guard was killed and two businessmen were wounded in the siege, which was made during a meeting of business leaders and government officials on economic and political problems.

Details of the rebels' demands remained sketchy as efforts to negotiate continued. The guerrillas were said to be seeking the release of a number of political prisoners, including Alejandro Montenegro, a Salvadoran guerrilla leader who was arrested by Honduran security forces.

San Pedro Sula, about 90 miles (145 kilometers) northwest of Tegucigalpa, the capital, is the commercial and economic center of Honduras.

## In Rio, Slum Pupils Find Hope in 'Aunt Elisa'

**Unschooling Former Seamstress Improvises Program to Raise Reading Skills**

By Jackson Diehl  
Washington Post Service

**RIO DE JANEIRO** — The children begin climbing up to "Aunt Elisa's" at 8 A.M., when a sea breeze blows over the mountainside. They arrive over the last ridge barefoot and distraught, some of them carrying cloth bags they will use later in the day for shoe-shine gear to work on the sidewalks of Rio's business district.

Near the top of the mountain, a ramshackle room built with patchwork walls of driftwood and a tin roof and containing a few old desks serves as their school. The schoolteacher, Francisca Elisa Medeiros Pirosi — "Aunt Elisa" to many in the vast slum of Rocinha — is gaining a reputation for teaching these rejected children how to read.

Her school has no official accreditation, and Mrs. Pirosi has had little formal education. But in a nation where 25 percent of the adult population is illiterate, Mrs. Pirosi's method is being cited as an example of improvisation in the Third World. Her teaching effort has been bolstered by grants from the United Nations Children's Fund (UNICEF), the Brazilian government and the local American school.

"This is my palace," Mrs. Pirosi said. In Rocinha, where more than 75,000 of Rio de Janeiro's destitute

live in shacks clinging to a steep, lush-green mountainside overlooking a beach where new condominiums sell for \$300,000, she is right. Only one public school is available for the more than 10,000 children in the district, and many families cannot afford even to try to use it.

"There isn't money for uniforms and supplies," Mrs. Pirosi said. "And the children are needed to fetch water from the wells, to help at home . . . Any child who has a problem . . . is not allowed in the public school, anyway."

Mrs. Pirosi's answer has been to operate a simple series of classes, allowing children to come and go freely between 8 A.M. and 10 P.M., and to tailor her lessons to the special problems and interests of poor children.

Hers is the model of the informal, community-organized school, apparently the only hope of education for many of Brazil's poor urban masses. "It is a different answer to a special situation," she said. "There are so many social problems, and so many children are lost."

Since opening the school in 1980, Mrs. Pirosi says, about 50 children have advanced to the second grade of the public school. The number includes pupils who had been rejected because of mental retardation or behavioral problems, she said.

In three more months, she will



A hostage, identified as Mario Belot, president of a local Chamber of Commerce, watches through a bullet-marked door in the building in San Pedro Sula held by leftist guerrillas.

The guerrillas were believed to have ties to the Farabundo Martí Liberation Front, a leftist group that is one of the major factions fighting the El Salvador government.

There has been an increase in terrorist attacks in Honduras since January, when an elected civilian

government replaced the longtime military regime here. There have been several bombing incidents, including one that knocked out power stations near the capital July 4. Leftist guerrillas have taken responsibility for two airline hijackings in the past year.

The police said the guerrillas belonged to the Cinchonero Popular Liberation Movement, named after a 19th century Honduran peasant leader. A U.S. official said

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## U.S. Airports Are Faulted on Detecting Winds

New York Times Service  
**KENNER, Louisiana** — Small-scale but lethal bursts of wind that can slam a low-flying plane to the ground are not being detected by weather-monitoring systems at U.S. airports, a research meteorologist says.

Dr. John McCarthy, co-director of the Joint Airport Weather Studies Project, described his findings on the wind phenomenon, which is called "microburst," at a public hearing of the National Transportation Safety Board.

His testimony came Friday near the end of the four-day hearing that was investigating why a Pan American World Airways jetliner crashed July 9. The plane fell from a low altitude soon after takeoff, killing 146 persons on board and 8 on the ground in a housing development just east of the New Orleans Airport.

Mr. McCarthy is director of the National Center for Atmospheric Research in Boulder, Colorado, which is conducting the study along with the University of Chicago. He described the microburst, a type of wind shear, as "an insidious downdraft, rather symmetrical."

### Rapid Change

"The problem with the microburst," he said, "is that it increases lift and increases air speed. Then it rapidly goes away, and then it becomes a killer." Wind in a microburst can move "from zero to tremendous velocity to zero in two minutes," he said.

In research this year in Denver,

Mr. McCarthy said, researchers found 62 microbursts from May 15

to Aug. 13.

Airport equipment, he said, can detect large-scale, low-lying wind shear but not the smaller microbursts — less than 2½ miles (4 kilometers) in width — that are suspected of being a cause of the July 9 crash as well as of other air accidents. "We need a new system," he said.

Mr. McCarthy also said training

programs to teach airplane crews

how to cope with wind shear are

inadequate and should be im-

proved to take account of new sci-

entific evidence.

The weather on July 9 was the object of intense scrutiny at the hearing. That afternoon, witnesses said, was dark, windy and wet. A housewife testified that she had driven through "a wall of rain" in Keeney at the time of the crash.

In testimony on Thursday, a sci-

entist questioned the hearing's

focus on wind shear and offered

new scientific evidence that intense rain, as brief as 20 or 30 seconds, can collect on a plane's surface and cause it to stall. The scientist, James K. Luers of the University of Dayton Research Institute, said heavy rain creates a water film and roughness on a plane's surface.

He said that in flying at a high angle, as in a takeoff, a rain-roughened plane can lose 30 percent of its lift ability. He and an-

other researcher, Patrick Haines, found that in heavy rain a plane's air speed can diminish at the rate of about half a mile an hour per second.

Mr. Luers has begun an analysis of the July 9 crash for Pan Am insurers and a consumer group, Vol-

ume Safety.

"Ice changes the airflow over wings," he said. "What we're say-

ing is, rain can do the same thing to the wings of a plane as ice or frost. It effectively roughens it so there will be a lift loss and a drag increase."

His computer studies show, he said, that many accidents in which wind shear was cited as the prob- in

lem occurred in rainfall. He said rain's effects on the plane's fo-

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# World Energy Crisis Lessens; Experts Warn Against Complacency

By Joseph Fitchett

**L**ONDON — The energy crisis seems to be becoming a cyclical issue, a little like the food crisis that periodically grabs the headlines when harvests fail.

Never again to be ignored as an economic factor, energy nonetheless appears to be available via the market in quantities and at prices keeping pace with economic growth and energy demand, most experts say.

The latest serious report, issued by Standard Oil of California last month, predicted permanent oil savings above recent projections of 50 billion barrels — the equivalent of discovering a new Saudi Arabia.

But the same optimistic experts — perhaps sensing that they may be working themselves out of a job — immediately inject two caveats against complacency.

Catastrophe in the Gulf could cause economic upheav-

al again in the industrial countries, Third World and producing nations alike.

Secondly, the oil shocks in the 1970s — OPEC 1 and OPEC 2 — have spurred an extensive industrial transformation, relocating a lot of manufacturing in the newly industrializing countries with cheaper labor and forcing advanced countries to specialize in more sophisticated forms of technology using less energy. While this change undoubtedly would have happened anyway, the revaluation of energy brutally accelerated the pace.

Although the situation has in some ways steadied, the effects of the grave upheavals of the 1970s have apparently still not been grasped by everyone, including some people in the energy business. Recent developments, such as the Mexican financial crisis and the growing debt exposure of Eastern Europe, underscore the continuing impact

of oil, spurring overinvestment in some places and undermining existing industry elsewhere.

The loss of OPEC's surpluses — the 13 member states are expected to show a combined deficit of \$9 billion this year — has drained a pool of capital. Meanwhile, the price of oil is still high, a special burden on developing countries whose debts are coming due.

In industrial countries, the drastic changes in consumption patterns are evident in the crisis in refining; overcapacity has mounted because some operators failed to read the numbers and others were reluctant to close down themselves if there was a chance competitors might fold first and leave the field open.

Forecasting, more necessary than ever, remains a perilous art.

But an overriding conclusion about the energy outlook is that another surge in energy prices seems highly unlikely.

in this decade. "Only an astonishing rise in developing countries' demand or a revolution in a major producer can alter the flat outlook for oil," said a Paris-based International Energy Agency expert, who is convinced that Western industrial nations never again will import as much oil as they did in 1979. However, the Third World seems the ultimate victim of the energy crisis, suffering from both shortage and glut.

The impression of glut colors almost everyone's thinking — creating inertia, reinforced by the high cost of investment. Synthetic fuels have died. Coal and nuclear energy are hamstrung by this combination of high costs and limited sense of urgency, as is gas. Gas development also has acquired a political overtone because of the Soviet Union's position as potentially the world's greatest supplier.

The Organization of Petroleum Exporting Countries

appears to have lost its whiphand, although this view is contested by some who look at history to predict the future. In the short run, however, most analysts believe that OPEC has lost its ability to influence the price in any direction other than down. Saudi Arabia, for example, has the excess capacity to lower prices and increase its market share," an analyst said, adding: "But in practical political terms it lacks the leverage to pull up prices."

In this context, voices calling for dialogue between oil producers and industrial countries have fallen silent because of the lack of pressing mutual interests or interest in mutual forms of pressure.

Strategists therefore have the last word, as trends in stockpiling show. Business wants to shave its costs, profiting from the current calm, while government wants to put in place the kind of defenses that would have provided effective protection in the last crisis.

## OIL AND ENERGY

INTERNATIONAL  
Herald Tribune

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\* SEPTEMBER, 1982

## Europe: Unified Market For Gas

By Marcello Colitti

**R**OME — In one of the most dramatic recent developments in the energy field, a unified European market for natural gas is now a reality. But the trend toward the creation of an international natural gas market has lost much of its pizzazz.

In the last decade, the map of Europe has been crisscrossed with gas pipes, carrying not only inter-European trade (for example, from the Netherlands to Italy), but also gas from outside Europe (notably from the Soviet Union).

With the completion of the trans-Mediterranean gas line from Algeria and Tunisia to Italy, the feeders supplying the European market began to resemble spokes in a big wheel: the hub in south central Europe, a north-south feeder from the Netherlands to France and Italy, a northeast-to-southwest feeder from the Soviet Union to West Germany, France and Italy, and a south-north feeder from Africa to Italy. In this pattern of interconnected feeders, only one spoke is missing: a southeast-northwest feeder bringing gas from the Gulf to Europe.

Japan offers a similar model: actual and projected sea lanes for liquefied natural gas shipments are the spokes, converging on the hub, a gas-hungry Japanese market.

All this undoubtedly amounts to a grand design. It represents a startling change from traditional oil company thinking: gas had been relegated to the role of a "regional fuel" because it lacked the ease of transport and flexibility of use offered by oil.

### Gas Demand Increases

By the late 1970s, however, natural gas seemed clearly on the verge of overcoming limitations to its long-range marketability and being considered as a serious menace to what had been up to then its senior partner, liquid oil. The oil industry became increasingly preoccupied by the competitive threat posed by gas to the range of oil products in the middle-distillate category.

Gas acquired such momentum for several reasons. In pursuing the expensive investments and complex negotiations involved in elevating gas to a major European fuel, European and Japanese energy strategists were responding to a favorable market situation.

Gas demand — for domestic, commercial and industrial uses — was increasing so quickly that even countries like Italy, which had developed its markets on internal resources, had to start importing supplementary gas.

An added sense of urgency arose from the potential exhaustion of the big field in the Netherlands' field. Since energy consumers and governments had negative expectations about oil availability and prices, big gas projects assumed the fashionable character of diversification efforts, reducing oil dependency and enhancing energy security.

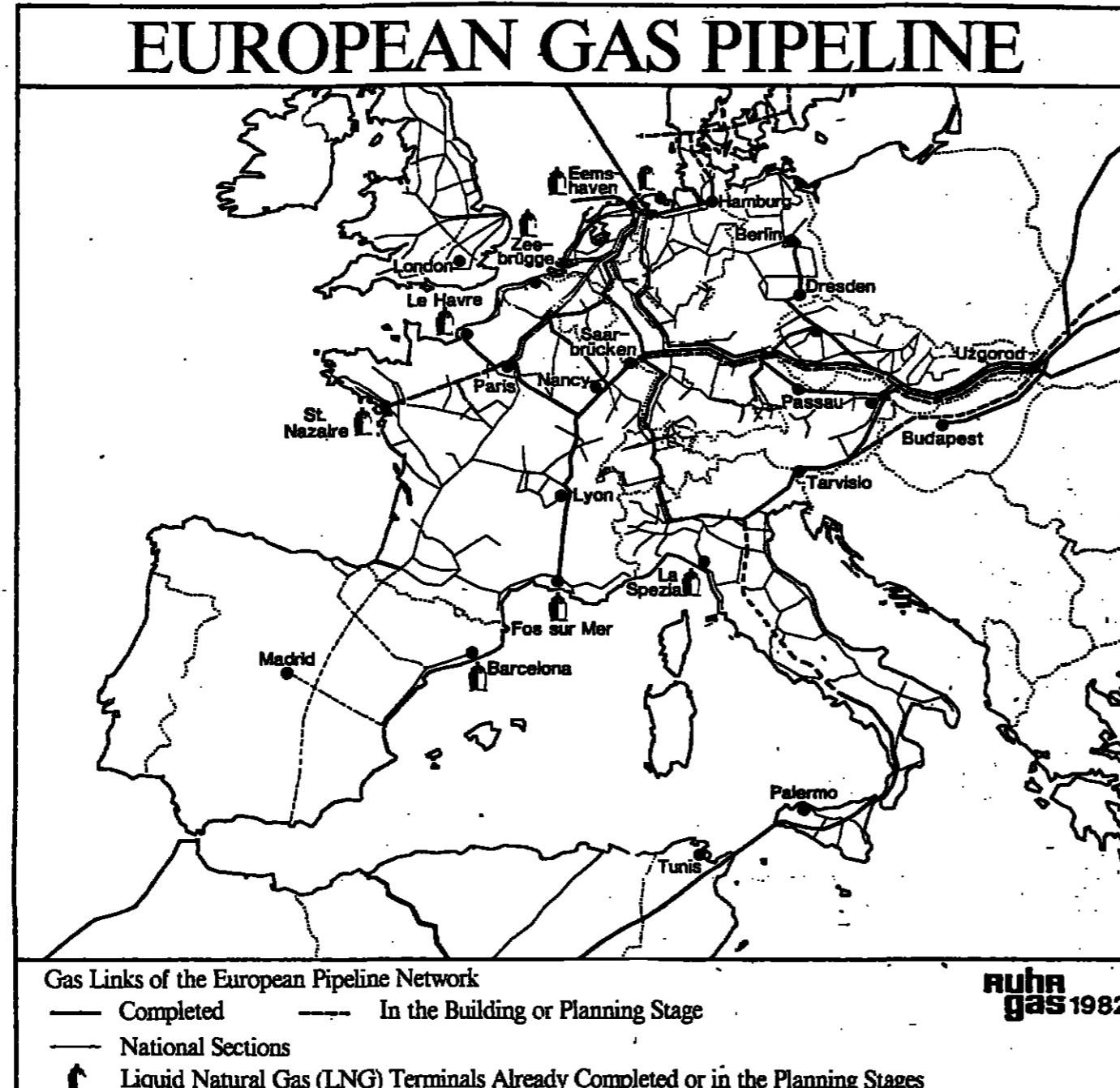
### New Technology

The spread of gas also was encouraged by the development of new pipe-laying techniques and complex logistical systems of gas transport and distribution. As engineering companies competed to become leaders in these growing fields, gas operators in the European and Japanese markets, reassured that the main technical obstacles had been overcome, felt that only economic factors could reverse the trend to an even larger natural gas supply.

Meanwhile, prices of capital goods, driven by inflation compounded by interest rates, have rocketed at a rate that has transformed what in many cases previously looked like perfectly reasonable long-term commitments into multibillion-dollar fantasies.

The impact of these changes has been to refocus European and Japanese gas projects on gas sources rather than the combustion areas.

It is therefore not surprising that European industry and governments maintained the Soviet pipeline despite U.S. pressure. (Another key factor is the reluctance of North European countries to make available the great quantities of



## Refineries: Closures Highlight Reality of Massive Overcapacity

Special to the IHT

**P**ARIS — During the summer holidays, British Petroleum started closing down two of its four refineries in Britain, idling hundreds of workers and effectively cutting its British capacity by about half.

The BP announcements were among the latest in a string of closures underlining the severe shakeout under way in refining as the oil industry faces up to the problem of colossal overcapacity.

Predictably, experts say, political pressures and competitive maneuvering among the major oil companies are hindering the inevitable retrenchment.

Demand has dropped far below capacity because of a shrinking world market for petroleum products and looming competition from oil-exporting nations whose

new refineries are challenging the traditional industrial centers.

The majors, starting to pull out of peripheral markets, are concentrating on reducing their traditional refining role and beefing up marketing operations instead. But that is enough to cope?

Already, problems are evident, especially in Western Europe, which traditionally handled one-quarter of the world's refining and where today about two-thirds of total worldwide overcapacity is concentrated. The cut will hurt more there, partly because some countries will be deprived of a strategic asset, partly because unemployment will increase.

Scrapped expansion plans and a rash of "easy," mostly partial, refinery closings in the late 1970s were inadequate to restore profitability. The two oil price shocks

(Continued on Page 11S)

## Supplies and Prices: Major Changes in Inventory Levels

Special to the IHT

**P**ARIS — Changes in oil inventory levels have emerged as an important factor for policymakers to consider in judging the outlook for oil supplies and prices.

Recently, some oil ministers from the Organization of Petroleum Exporting Countries have blamed the rapid decline in demand for OPEC oil on a conspiracy between multinational oil companies and the International Energy Agency to purposely make any kind of long-term commitment seem unsafe, especially since nothing is more uncertain than future prices.

In fact, IEA officials say that they have been fighting a major battle to convince member governments to maintain oil stocks at the high 1980 level despite the heavy interest-carrying charges.

However, new market conditions following the dramatic oil market developments of 1979-1982 seem to have changed the industry's stock policies.

Historically, the industry has been off balance in recent years. Following the winter of 1979-1980, the industry rebuilt stocks beyond normal historical operating levels in view of an uncertain future supply and price outlook. The industry, together with everybody else, consistently overestimated oil demand and thus ended up with higher stocks than expected.

This heavy stockbuild was a destabilizing market influence, creating upward pressure on the spot price, followed by official price rises.

By contrast, high industry stocks restrained market panic in late 1980 when companies drew on

stocks to meet the supply disruption caused by the Iranian-Iraqi war.

When the war started in the fall of 1980, there was a commercial stock cushion of about 500 million barrels above normal operating levels, and consumption was declining at a rate of 8 percent a year. The existence of a large surplus of usable stocks made it easier for companies to avoid replacing lost supplies in the winter of 1980-1981.

This year, the stock draw the first quarter was not unusual based on historical experience, but inventory reductions of nearly 2 million barrels a day in the second quarter were a dramatic break with the normal seasonal pattern of industry stockbuild.

There is no doubt that these inventory reductions exacerbated OPEC's problems by further reducing demand for its oil. However, market forces and not a conspiracy by industry and/or government were the cause.

However, some companies are adopting more flexible stocking policies in today's oil market, industry sources said. In the past, seasonal changes — requiring heating oil and fuel in the winter and more gasoline in the summer — meant that companies built heating and fuel oil stocks in the summer (for use in winter) and gasoline stocks in winter.

Now companies are eagerly looking for ways to reduce stocks because of the high cost of stockholding — 50 to 60 cents a month per barrel — amid expectations that the same barrel could be bought at a lower real price in the future on the spot market when needed.

100,000 barrels

In addition, companies expect more flexibility because of shorter average travel distances for crude oil, increased supplies from apparently secure sources, the existence of ample spare crude oil storage and tanker capacity.

If industry has its way, the old pattern of seasonal consumption — that is, building stocks in summer for use in winter — will be smoothed out considerably as companies wait to buy oil until needed.

As a result, producers may be faced with bigger seasonal increases and reductions in liftings.

This shift in stock policy, however, leaves open the question whether commercial stocks can ever be used to abate price pressure.

Could stocks have been used to prevent the 1979 oil price jump? There are many experts who maintain that, when the relatively small imbalance between supply and demand occurred in early 1979, a policy of government intervention to release enough oil to satisfy the excess demand would have limited the price increase later.

While some price increase was inevitable due to production capacity limitations, if governments had released stocks prudently, most experts believe that only a small price increase would have occurred in 1979 and again in 1980. The benefits of such government intervention would have been measured in terms of hundreds of billions of dollars annually.

The total oil held in the supply chain — crude oil, refinery feedstock, blending components and finished products — may amount to 2 billion barrels

equal to the amount of oil the world consumes during a six-month period.

Primary inventories held by the oil industry are now estimated at about 4.5 billion barrels. This includes what the industry calls usable commercial inventories plus the additional stocks that most governments require the oil industry to hold for potential use during supply emergencies.

The volume of stockpiled oil to effectively dampen price fluctuations is not insignificant, but the social cost is not very high if spread over the totality of oil use. About 2.5 billion barrels — six days of OECD consumption — would have covered the physical shortfall during the 1979 and 1980 supply disruptions.

A higher volume, 3.5 billion barrels — 10 days of consumption — could have added a powerful psychological effect. The total capital and storage costs of this stock would have been about \$12 billion to \$18 billion.

Commercial stocks therefore can play a price role in special circumstances. But it is one thing for government to tell industry to maintain stocks; it is something else to make industry pay for it.

The questions remain who will control the stocks, and what mechanism will be used to release them and under what circumstances.

At a time when consumer inventories are low and the industry is moving toward lowering operating stocks to cut costs, government-owned strategic reserves are likely to play an increasing role in providing stability to the oil market.

مختبر البحوث

# Symptoms of World Malaise In Nuclear Power Industry

By Thomas R. Stauffer

**V**IENNA — Reports of the death of the U.S. nuclear industry are exaggerated or at least premature, but symptoms of nuclear malaise remain apparent — despite the Reagan administration's rhetorical support for nuclear energy.

Not a single nuclear power plant has been ordered in the United States since 1978. Indeed, in the last seven years more reactors have been canceled than completed. In 1975, 180 nuclear power reactors were planned or under construction in the United States. Only 20 reactors have been completed; fewer than 90 remain on order and their development often is being stretched out or questioned.

The outlook is slightly brighter for the nuclear industry elsewhere. In France, the utilities program proceeds unimpeded despite some initial Socialist anti-nuclear rhetoric. West Germany still is undecided but moving forward on waste processing — a key contention. Meanwhile, some oil-exporting states, including Egypt and at least one Gulf country, are seriously considering nuclear power both for electricity and water-stretching or questioned.

The U.S. example, however, should not be an international model: the United States is in a uniquely privileged position because of its cheap coal.

Unlike most other industrial countries, the United States can forsake the nuclear option with a minimal cost penalty (estimated at 15 percent) and a balance-of-payments burden.

## Record a Paradox

The U.S. nuclear record is a paradox: past success yet a cloudy future. If some trends continue — opposition now is gaining ground fast — nuclear output could decline. Yet nuclear energy, in spite of its highly publicized difficulties, has contributed more to cutting U.S. oil imports and increasing energy security than any other government-sponsored program.

Nuclear power last year saved U.S. electricity consumers almost \$10 billion.

Since the 1973 oil embargo, 35,000 megawatts of nuclear power have been completed in the United States (nearly twice as much as the total French nuclear program).

They displaced 900,000 barrels a day of imported oil — more than half the current U.S. oil imports from Arab sources.

President Reagan, in contrast to the last administration's anti-nuclear stance, has tried to follow up these successes, and presidential commitment did bear some fruit.

The last breeder reactor at Clinch River in Tennessee has lurched forward: last month the Nuclear Regulatory Commission authorized on-site construction and the steam generators were commissioned.

So the unlicensed, much-contested breeder is closer to becoming a *fait accompli*.

A bill facilitating the construction of central sites for storing spent radioactive fuel passed the Senate and is before the House.

Spokesmen for the nuclear industry see the bill as having inestimable "psychological value," the first supportive measure after many years of restrictions and a critically needed symbol to restore morale and catalyze public confidence.

The administration also pushed through completion of the fuel reprocessing plant at Barnwell, South Carolina.

## Vehicle of Expression

The nuclear debate continues unabated, sometimes fueled by events such as the accident at Three Mile Island and often metamorphosed by automobile bumper stickers, the newest vehicle of U.S. political expression.

The anti-nuclear partisans charm opinion with whimsical slogans like "Split Wood, Not Atoms."

while the pro-nuclear enthusiasts tend to be heavy-handed, for example, Senator Kennedy's car killed more people than nuclear power."

And some observers, predicting a nuclear retreat by the current administration, point to the recent expedient reversal on tax policy as a precedent.

President Reagan's pledges have not addressed basic obstacles, failed to make the real economic case for nuclear plants and, therefore, the trend toward nuclear retrenchment continues.

The strategic value of an accelerated nuclear program remains an unfulfilled promise. New nuclear power plants could cut U.S. oil demand by another 1.5 million barrels a day — the equivalent of eliminating imported Arab oil.

But the Tennessee Valley Authority recently deleted four stations on which \$1 billion had already been spent; Boston Edison this year aborted its Pilgrim 2 station, writing off \$400 million of partly completed work.

## Current, Future Problems

Meanwhile, existing stations are running short of storage space for used nuclear fuel, and more than 25 reactors — fully one-third of all operating nuclear capacity — face shutdown by 1990 if provision is not made soon for off-site disposition of spent fuel.

No "away-from-reactor" storage facilities exist and restrictions on moving radioactive material through populated areas are severe.

The administration's bill to authorize storage sites may be too late: even if it passes, the long lead times will be compounded by action for environmental review.

Economic and financial obstacles, more than environmental questions, have become the largest threat to nuclear power in the United States.

High interest rates, escalating construction costs, low electricity rates and uncertain construction schedules have killed at least a dozen plants in the last two years.

Ironically, although nuclear plants are cheaper than oil, substituting nuclear power for oil can raise consumer prices in the short run because they depend on regulatory rulings.

This perverse effect is compounded by the formula used by U.S. utilities to price electricity under which most of the costs are loaded on the first years of a plant's operation. As a result of the utilities' accounting practices, the economic benefits of nuclear power are camouflaged, so consumers coalesce with anti-nuclear activists to oppose short-run electricity-rate increases.

As a result, the utilities cancel more nuclear plants, and banks question the ability of regulated utilities to raise electricity charges enough to service their debts.

The problem escapes federal jurisdiction because most electricity rates are set in every state by public service commissions, which are responsive to political pressure from this new alliance of consumers and environmentalists.

## Matter of Perception

Consumers cannot perceive the savings from nuclear energy, and the utilities cannot prevail.

Nor can the administration.

There exists no important pro-nuclear U.S. political constituency. The pro-nuclear groups that do exist are ineffective. The Fusion Energy Foundation has reportedly raised right-wing money for its stridently pro-nuclear activities.

Interior Secretary James Watt recently tried to recruit support from U.S. Jewish groups, arguing that nuclear power could reduce U.S. dependence on Arab oil — a bid that became a well-publicized gaffe.

So far, the administration's rhetoric does not amount to a credible counteroffensive.



Lifeline of the industrialized world: A Saudi worker walks alongside an oil pipeline in the desert.

# OPEC: Behind the Facade, a Host of Problems

By Robert Mabro

**O**XFORD — For the Organization of Petroleum Exporting Countries, the "price-shock" episodes of 1973 and 1979 yielded wealth, apparent power, international recognition and much notoriety in the world news media. Paradoxically, these episodes reveal little about the nature of OPEC, its true weaknesses and strengths.

The oil price explosions of the 1970s were brought about by powerful economic forces that, misleading appearances to the contrary, initially had little to do with the actions of the oil-producing countries. Of course, they benefited OPEC but they were not engineered by OPEC.

When the market is tight, no OPEC solidarity, no common policy, no cartelization are needed to reap economic benefits. They are the gifts of the market.

But when the market is slack, producing countries need their organization. They need it to be the fifth strongest and rather indifferent years (1974 to 1978), which separated the two oil price revolutions. OPEC's real strength, the ability to hold the price line when the oil market is slack, was revealed. OPEC succeeded when everybody thought it was weak or on the point of floundering. Will it succeed again today when conditions are more unfavorable than ever?

## OPEC's Problems

World demand for oil is depressed. Demand for OPEC oil is even more depressed. Today's OPEC production is perhaps as low as 55 percent of the peak. Average OPEC production in 1982 may be only 60 or 65 percent of 1970's levels.

OPEC producers face competition from aggressive newcomers — including Britain, Norway, Mexico, Egypt and Angola — prepared to undercut prices to maximize export volumes.

## Price Fixing

Yet the OPEC reference price at \$34 per barrel is holding even though the average export price of all crude varieties has come down by an estimated \$2 in the past 12 months.

How is this achieved? Many think the production program and production ceiling introduced by OPEC in March 1982 has protected the price. True, the production policy signaled to the oil market in the only language it understands that important OPEC producers are determined to protect the price. But the output ceiling has no direct impact on the supply-demand balance in the market, only an indirect effect on expectations.

OPEC manages to hold the price line simply because a sufficient number of its members stick to their prices. Any producer can stick to a fixed-price policy if he is prepared to accept the penalty of a reduction in volume. And many will. Many realize there may be a heavier future penalty — both economic and political — in allowing the price to collapse.

Twenty-two years of common history — following decades of struggle and frustration

with the oil companies in the old colonial days — have taught OPEC members precisely that. The ability to fix the price of oil is the name of the oil game.

## OPEC History

OPEC was born as the child of adversity. It has been essentially a defensive association. The immediate objective in 1960 of its founders (Iran, Iraq, Kuwait, Saudi Arabia and Venezuela) was to check the downward drift of prices. The more fundamental objective of OPEC member countries was to regain full sovereign control over their petroleum resource, their main natural economic asset.

The organization rallied together when adverse oil market conditions were threatening to suck the oil price down a dangerous spiral.

The two price explosions were exceptional moments. Market forces crested for OPEC on both occasions. In 1973, world demand for oil was rising rapidly and approaching the limits of installed productive capacity in OPEC countries. Prices had held constant for a long period despite rising demand. A price explosion would have happened sooner or later, OPEC or no OPEC. Middle East October War or not.

In 1979, the price explosion was fueled by buyers' panic as consumers rushed to build up inventories and secure direct access to oil supplies from the producing countries. OPEC followed the tide, lagging for a while behind other oil-producing countries — such as Britain and Mexico — and behind a feverish spot market where many belatedly saw the loss of their heads.

Yet these two episodes were probably less formative for OPEC than the slowly acquired gains won during the quiescent 1960s as the member governments worked together to consolidate their control over their basic resource.

Newcomers in the ranks of oil-producing countries — Britain, Norway and others — have risen as oil exporters under the shield of OPEC. They often indulge in policies that may suit short-term interests but endanger the system that protects these very interests in the long term.

## United Front

But can OPEC manage to hold its united front indefinitely? When demand is so low, producing countries will become increasingly concerned with their market shares and lose sight of long-term objectives. A single over market shares could lead to a collapse of the current system.

Over the next few months, the outlook suggests OPEC will be able to hold. Demand for oil is bound to rise in the winter sufficiently to ease the competitive pressures within OPEC.

Factions may sharpen yet, since if demand remains depressed and if Iran and Iraq emerge from their current war with an urge to regain their positions on the world oil market.

A simple but fair agreement on market shares (not volumes) would enable OPEC to face the challenge of a shattered market. But the difficulty is to reach such an agreement.

The Iraq-Iran war — a war between two founding members of the organization — did not prevent OPEC from functioning. But an all-out competition for market shares and leadership would probably lead to an oil price collapse.

Even if OPEC fell victim to internal competition, a new association of oil producers chastened by losses — would soon reconstitute itself. A decade from now, the number of producing countries with significant export potential will have shrunk to half dozen — of which several will still be low absorbers of revenue. They could be a more powerful OPEC.

# World Rise in Coal Production May Depend on U.S. Upturn

By Steve Marcy

**W**ASHINGTON — Not until the U.S. economy recovers will world coal trade pick up, according to U.S. coal industry executives, most of whom contend that exports alone cannot spark significant development of coal mining.

Meanwhile, coal industry execu-

tives said they see long-term growth in coal use and its continued displacement of oil and natural gas worldwide, but some were wringing their hands over the U.S. industry's short-term prospects.

A recent spate of mine closings and bankruptcies worry Mark R. Joseph, president of Ameron Energy Corp. and new chairman of the Coal Exporters Association, a group affiliated with the National Coal Association.

Mr. Joseph stressed the priority of the U.S. market, saying "There's no way a surge in exports can help lead our domestic industry to recovery; exports are only about 10 to 15 percent of total U.S. production and that's just not a large enough market share to lead a recovery."

## Coal Imports

NCA predicts that imports of coal should expand 9.4 percent annually in Europe and 18.8 percent on the Pacific rim. Italy will be the fastest-growing European importer, followed by Spain and Portugal, NCA analysis said. But the United States may not be positioned to get the lion's share of this market.

Economic and political uncertainties "argue persuasively" for increased reliance on U.S. steam coal, according to an NCA spokesman.

Although Japanese businessmen have criticized U.S. railroads' profits for inflating the price of U.S. coal, U.S. railroad executives point to \$3 billion spent upgrading the U.S. rail system.

European buyers' biggest concern remains ports — a problem unlikely to be cleared up soon.

In this context, the most the NCA is hoping for through 1985 is flat export-market performance; the 110 million tons forecast for shipping from U.S. shores match the 1981 figure.

## Parallel Economic Recoveries

Looking farther ahead, Merrill Lynch, in a bi-annual energy outlook, forecast parallel economic recoveries in the United States and Europe, leading to greater coal use in U.S. utilities and sharply rising European imports in a decade. But their analysts said that they have not yet assessed the impact of the planned pipeline bringing Siberian natural gas to Europe.

Even U.S. economic improvement will be slow to ripple down to the coal industry, according to Mr. Joseph, who sees little or no upturn in the coal fields before the end of 1983. "A recovery will see the working off of inventories first, then an increase in industrial pro-

duction, then an increase in electricity demand and finally the need for more coal. We'll be about three to six months behind everyone else," he said.

Coal markets no longer stabilize during slack demand as quickly as 20 years ago "and maybe even 10 years ago," Mr. Joseph noted.

## Mine Bankruptcies

With the entry of large conglomerates into the business, "marginal mines" can include facilities producing 1 million tons or more yearly. If closed, start-up costs can be prohibitively expensive. Consequently, large companies with extensive assets continue to produce coal at a loss and pile it into the glut they manage to sell at least some of it, and they avoid closing costs.

But with stagnant demand, Mr. Joseph said, the market will only stabilize by squeezing out excess supply, a process that worries him. That process also worries the trustees of the health and retirement funds of the United Mine Workers of America who formed a task force in July to investigate mine company bankruptcies and determine the UMWA's liability for payment of miners' benefits.

It is so worrying that no one connected with the task force was willing to discuss the number of bankruptcies and of additional companies that are vulnerable. Operations least able to survive are small and family-owned with a labor force of 10 to 20 — the vast majority of the 2,500 companies that have signed the UMWA pact.

However, 90 percent of the 160,000 UMWA miners are employed by fewer than 50 big companies.

While some are closing down mines, most are trying to prevent layoffs by transferring miners or juggling work schedules.

Still, bankruptcies compared to last year are on the rise, sources close to the task force said.

"When enough mines close and enough miners are thrown out of work that utility companies begin using up their inventories, then you can begin producing coal profitably again," Mr. Joseph says. "But that's a very painful process."

## Energy Demand

A more optimistic prospect emerges from signs of an economic recovery.

U.S. electricity demand is never expected to match the 7-percent and 8-percent annual growth rate of the 1960s.

## Utilities' Error

Utilities are at fault for their present predicament, he said. Plants have been built in the face of rising energy prices and increased capital costs while the economy grew either feebly or not at all.

"The error was that the electric utilities and the public service commissions were nonchalantly passing increased fuel and plant costs to the consumers," Mr. Steffes said.

"He's going to insult."

## Congressional Effect

Most energy forecasts predicting increases in coal use account for a continuing emphasis on conservation, but not to the extent expected by Dale Steffes, president of Planning and Forecasting Consultants.

The Houston-based consultant and former engineer said electricity demand will shrink 2 percent annually through the late 1980s before beginning a slow recovery, but the loss coal market will be offset by increased industrial use.

Overall consumption through the latter part of the decade should grow 2 percent yearly.

Mr. Steffes expected decline in coal's traditional major market is largely recession-induced, especially in the Northeast and manufacturing areas of the Midwest where, if a job is not lost early, everyone fears it will be soon.

"The homeowner in Michigan is not going to keep buying electricity," Mr. Steffes said.

"He's going to insult."

## Utilities' Error

Utilities are at

## Refineries: Closures Highlight Reality of Massive Overcapacity

(Continued from Page 95)

During the decade overtaken a series of critical assumptions on which the refining industry was built: containing low crude oil prices and steadily increasing demand. Since 1973, oil prices have soared twelvefold, while consumption in non-communist countries has dropped about 10 percent.

As a result, refining capacity in the major industrial countries exceeded consumption by about 40 percent last year, up from 25 percent in 1979, according to statistics from the Organization for Economic Cooperation and Development.

Even with the severe cuts announced in recent months, the assumed reduction in oil product demand in coming years may make it difficult to whittle down that overcapacity to less than 35 percent by 1985.

The International Energy Agency, which comprises the world's main oil consumers except France, predicted in a report issued late last year that, without drastic cuts, U.S. capacity utilization would drop to 65 percent in 1985 from about 70 percent in 1981, and would fall to 61 percent by 1990 — well below the 85-percent level considered acceptable. Europe would be even harder hit, with less than 60-percent capacity utilization throughout the period, while Japan would maintain about a 70-percent rate.

These problems were evident six years ago, though they're much worse now since nothing has been done," an industry source said.

### Operating Losses Continue

Meanwhile, operating losses in the refining industry last year were around \$10 billion and the balance sheet is not likely to improve much, if any, in 1982. "As long as this sort of overcapacity exists, the industry will be unprofitable," said Wayne Platt of Chem Systems, a London-based consulting agency.

Amid the world oil glut, refiners, often locked into crude contracts in dollars, incurred losses in European markets, where products had to be priced in weaker currencies and where price controls impeded companies' efforts to pass along their costs quickly.

"I don't see it being sorted out very soon," Mr. Platt added.

The industry's prospects are further clouded by several large ex-

port-oriented refineries that are slated to come on stream in the Middle East and Africa — for example, the modern plants at Jubail and Yanbu in Saudi Arabia.

Planners for the Organization of Petroleum Exporting Countries, eager to get the extra earnings from downstream operations, contend that they enjoy natural advantages of low transport costs plus the leverage of controlling their own crude prices. So they will be able to sell at lower prices and still remain profitable.

### OPEC's Refining Capacity

Projects announced in the organization's bulletin indicate that OPEC's refining capacity will reach 9.3 million barrels a day by 1985, with about 4.3 million barrels a day earmarked for export.

Although those figures may be somewhat optimistic — for example, the London-based consultants Petroleum Economics believe that a more realistic estimate for OPEC refining capacity by the mid-1980s is 7.5 million barrels a day — it is clear that, in a shrinking market, growing competition from oil producers is going to pinch.

It remains unclear exactly how much of OPEC's product output will flow into Europe. The bulk, for the foreseeable future, is intended for local consumption and for the Far East market.

But, "you have to be pessimistic about the medium-term outlook for the industry," an industry source said.

### Oil Companies' Cuts

Accordingly, oil companies have begun to make painful cuts in capacity — the kinds that permanently affect distribution networks.

"There is no economic alternative to closing down surplus distillation capacity and shrinking the capital base of our operations," Sir Peter Baxendell, head of the Royal Dutch/Shell Group, said in June.

"This we are doing as quickly as we can. Already, we have closed down or mothballed over 20 percent of primary distillation capacity in Europe," he added.

So far, U.S. refiners have been quickest off the mark, closing down more than 2 million barrels a day capacity — and about 800,000 barrels a day of that for good — between September 1980 and February 1982.

Western Europe will be harder

## Forecasts as of Mid-1982 for Changes In Installed EC Distillation Capacity

In Million Metric Tons Per Year

Country	1979	1985	Change	%Change
France	167.6	143.2	-24.4	-14.5%
Germany	151.9	124.4	-27.5	-18.1%
U.K.	133.1	109.5	-23.6	-18%
Italy	198.4	165.6	-32.8	-16.5%
Belgium	54	42.5	-11.5	-21.3%
Greece	18.8	19	+0.2	+1%
Denmark	10.9	8.5	-2.4	-22%
Ireland	2.9	2.9	0	0%

Source: IEA

hit: it faces a current overcapacity of more than 6 million barrels a day. But, as late as March 1982, Europe's refiners had shut only 100,000 barrels daily of basic refining capacity, despite announced intentions to idle up to 2.8 million of Europe's daily capacity of 19 million.

"A lot of execution sentences have been passed but it's difficult to know how many of the victims have actually been stuck against the wall and shot dead and how many are waiting indefinitely on death row," an industry analyst said.

### Political Problems, Rivalry

While nearly everyone agrees that plant closures are inevitable, "nobody wants them to take place under their jurisdiction," said IEA specialist Daniel Badger. The route to them is blocked both by political quarks about unemployment and national security, and by rivalry among oil companies reluctant to give up market shares to a competitor.

"There's a lot of negotiation and agrivation with governments and unions in Europe, so if you do shut down you don't get the economic benefits for quite a while," an industry source said. "There's a tendency to hang on and wait until someone else goes first."

The most aggressive attack on surplus downstream operations in Europe has been made by British Petroleum, which in the last year has taken steps to slash its annual capacity nearly 28 percent. Dutch/Shell Group also have announced hefty cuts, while Gulf has indicated that it would like to

abandon all of its modest European capacity.

Most of the closures have been aimed at Britain, France and West Germany, where profit margins have been squeezed by a buoyant dollar and product contracts linked to depressed spot market prices.

Marked cuts also are expected in Italy and the Netherlands, important crude-processing centers for re-export.

### Upgrading Capacity

Meanwhile, to stem the tide of red ink, refiners are spending heavily to upgrade remaining capacity to cope with a double shift in industry patterns: As market demand emphasizes lighter petroleum products, more and more crude supplies arrive in heavier grades requiring an extra refining effort.

Big profits still are possible with upgraded facilities that yield more of such products as gasoline, diesel fuel and jet fuel, while the drop in demand for heavy fuel oil — which is being replaced by coal and natural gas — has caused staggering losses in crude distillation.

But that advantage is likely to evaporate as upgrading units now being built come on stream. Western Europe's upgrading capacity is expected to rise about 60 percent in the 1980-1985 period. Many refiners worry that the resulting flow of light products will put even greater pressure on prices and profit margins.

"Temporary windows of positive refining margins will appear for those companies with the greatest refining flexibility, but they won't last long before adjustment takes place," Mr. Badger said.

Now oil stocks, apart from government's strategic reserves, appear to be near minimum levels. Because of the high cost of holding inventories — estimated at \$6.50 per barrel a year at 1981 interest rates, both the major international oil users and the large customers have drawn down inventories at an estimated rate of 700 million barrels a day in 1980, 2 million to 4 million barrels a day last year and 1.5 million barrels a day this year.

At the same time, however, all the OECD nations have established some sort of strategic oil reserves or stock management policies.

When the reserve was originally proposed under the Ford administration, it was to contain 1 billion barrels. But managerial problems and technical difficulties in preparing salt caverns for storage delayed the project.

Fresh delays occurred in 1979-80 when the Carter administration stopped filling the reserve because of Saudi Arabian opposition. Saudi Arabia, which had raised production to offset lost Iranian crude, complained that its general production policy could be portrayed as enabling the United States to acquire a buffer stock for combating future OPEC price hikes.

The political commitment of the Reagan administration to the budgetary pressures, which curtailed initial attempts to accelerate the fill rate.

In recent weeks, the picture changed because of Mexico's financial crisis. Funds were rushed

to Mexico in the form of prepaid additional oil purchases, which in effect have raised the fill rate to just short of the 300,000 barrels a day sought by Congress.

Western stocks of oil can play an invaluable role both in ensuring the industrial countries' security in a full-fledged crisis and in helping moderate the temptation to indulge in price gouging during tense periods. During the recent crises in the Gulf and in Lebanon, a factor for moderation in oil markets was the oil companies' ability to draw down stocks.

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MONDAY, SEPTEMBER 20, 1982

# INTERNATIONAL Herald Tribune

## BUSINESS / FINANCE

### U.S. Firms Capitalize on Gap in Terms

By Carl Gwirtz

*International Herald Tribune*

**PARIS** — The chasm separating the new issue sector of the Eurobond market from the secondary market of outstanding issues and from the New York bond market remained unbridged last week.

For the second week in a row, top rated North American — Seagram, Gulf Oil, Philip Morris and Walt Disney were last week's additions — issued dollar Eurobonds

#### EUROBONDS

at terms that bore no relationship to the traditional yardsticks of secondary market yields or the U.S. government market.

As a result, unglamorous triple-A rated credits — sovereign and provincial issuers — who cannot command such favored rates are delaying coming to the market rather than be seen to pay more than other borrowers.

"It just doesn't make any sense," admits the managing director of one the investment banks sponsoring these issues. But echoing a view heard throughout the market, he adds, "it will go on as long as there is retail demand to keep the mania alive."

#### Fight to Quality

The "mania" is investors' flight to quality — their rush to reduce their exposure to banks by selling bonds, floating rate notes, certificates of deposit issued by banks and liquidating bank deposits and placing this cash in what are believed to be safer havens such as triple- and double-A rated corporate paper — with little regard for the return offered on such investments.

Gulf Oil's \$100 million of five-year notes, bearing a coupon of 12.4 percent and issued at a discount of 99%, were priced to yield 12.39 percent — about a quarter-point less than comparably dated U.S. Treasury paper was selling for in New York. (By the end of the week the Gulf paper was quoted at 97% for a yield of 12.96 percent.) By contrast, recent triple-A rated issues of the World Bank and Canada's government-owned Export Credit Agency are yielding 13% percent.

The best measure of the market's current incoherence is the fact that the outstanding issue for

(Continued on Page 15, Col. 3)

### NEW EUROBOND ISSUES

Borrower	Amount (millions)	Maturity	Coupon %	Price	Yield At Offer	Terms
Kumagai Gumi	\$30	1997	6½	100	6½	Redeemable at 118.56 in 1985, producing a 12% yield. Convertible into shares of 400 yen each, using an exchange rate of 264.85 yen per dollar.
Forsmarks Kraftgrupp	\$75	1992	13%	open	—	To be priced Sept. 22. First call at 102 in 1987. Sinking fund to start in 1987 to give 7.5% average life.
Gulf Oil Finance	\$100	1987	12½	99½	12.39	First call at 101 in 1985.
Marine Midland Overseas	\$100	1994	+ ¼	100	—	Over average of bid and offered rates for 3-month eurobonds. Minimum coupon 5¾%.
American Express	\$100	1987	12½	100	12½	Non-callable.
Seagram	\$100	1989	12½	99½	12.28	First call at 101½ in 1987.
Philip Morris	\$100	1990	+ ¼	100	—	Over 6-month Libor. Minimum coupon 5¾%. Average life 7 yrs.
Walt Disney	\$100	1989	12½	100	12.26	First call at 101 in 1986.
African Development Bank	DM100	1989	10	open	—	Final conditions to be set Sept. 24.
Japan Synthetic Rubber	DM50	1989	7½	100	7½	Each 5,000-Deutsche mark note with 2 warrants exercisable into 1,000 shares of stock at 242 yen each.
New Zealand	DM150	1989	8½	100½	8.20	First call at 101 in 1987.
Philips	DM100	1994	10%	100½	10.43	Sinking fund to start in 1985 to give 7½% average life.
Gaz de France	NK 100	1987	13	99½	13.14	Non-callable.

### France's \$4-Billion Loan Proving Successful

By Carl Gwirtz

*International Herald Tribune*

**PARIS** — France's jumbo \$4-billion Euroloan, launched at mid-week amid hand-wringing by many international bankers about how difficult it would be to syndicate, ended the week snowballing into the success that lead manager Société Générale had from the beginning insisted it would be.

The size of the loan — the biggest ever arranged for a sovereign state — also had the therapeutic value of focusing bankers' attention to a specific task and away from their morose preoccupation with the potential problems of declining interbank liquidity and debt reschedulings of major Third World borrowers.

While a number of larger Euroloans, some for as much as \$6 billion, were syndicated last year for U.S. companies in the merger mania that then gripped the United States, those lines were never drawn. In addition, the market then was awash with liquidity.

But this loan — a war chest to be used to defend the franc on the foreign exchange market — could be drawn in its entirety. In any event, the French government is obliged to have a minimum of one-third drawn during the 10-year duration of the loan.

The maturity, long for a market that currently prefers to lend for

#### SYNDICATED LOANS

not more than eight years, and the margin, considered by many to be skimpy, are still sources of complaint.

But the French credit is good and foreign banks doing business in France are loath to turn their back on the government's call assistance.

That did not stop Morgan Guaranty, then Citibank and then Bank of America from refusing the invitation to join as coordinators of the loan, which involves underwriting \$250 million. Their refusals reflected their own fears that only a little of the loan could be syndicated and that a large amount would remain with underwriters.

But having gone that far in offending French sensibilities, those three as well as the other major U.S. banks are expected to partici-

pate as underwriters for \$100 million each.

Société Générale has now abandoned efforts to find a fourth coordinator. The three involved are itself, Arab Banking Corp. and Bank of Tokyo. The coordinators will divide \$400,000 for their work — a commission of 0.01 percent.

The remainder of the 0.2 percent total commission that France will pay will be divided among underwriters, 0.165 percent, and selling group members, 0.125 percent.

The half-point margin over the London interbank offered rate is more than French state guaranteed borrowers have been paying. But the Americans clearly preferred to have their part of the loan priced over their prime rate — which would have been more expensive for France and thus more remunerative for the lenders — and the Europeans would have preferred a return closer to ¾ point over Libor.

#### Further Yield Increase

However, on the assumption that the entire amount of the loan is not drawn for the full life of the operation, bankers do stand a chance of earning more than would seem apparent because France will be paying a quarterly commitment fee on any undrawn amount.

If only half the loan were drawn, lenders would earn 0.5 percent on the amount drawn and 0.25 percent on undrawn portion — raising the yield on the money actually lent by the banks to 0.625 percent. The yield will be increased further since banks can put the undrawn money set aside for France out for loan in the overnight market, earning additional interest income. Thus, the less France draws, the more profitable it is for banks.

Although underwriters have until Friday to reply to the invitation, the market was ripe with rumors on Friday that the response will be large enough to allow both a reduction in underwriting commitments for each participant and an increase in the amount if the government wants it.

Bankers are agreed that the terms on the French loan signal an increase in loan charges for all borrowers. Most French state-guaranteed borrowers had been paying a margin of ¾ to ½ point over Libor. But there is some question about how this move will affect the Far East, where borrowers such as Malaysia and Indonesia have been paying ¾ point over Libor for 10-year money.

Taipei, which is seeking \$250 million, is expected to force banks to open branches in Taiwan to offer to lend for 10 years at ¾ point over Libor.

#### Nigeria Railway Financing

Meanwhile, the third stage in a

total of \$460 million in financing for Nigeria's railway is underway

for \$100 million. Interest on the

eight-year loan is set at ¾ point over Libor. More interesting are the commissions, which total in excess of 5 percent.

The eight lead managers of the

\$500-million loan for Venezuela's

electricity utilities have abandoned

efforts to broadly syndicate the

transaction and have opted to

make it a club loan. The eight-year

loan carries a margin of 1 point over Libor and commissions total ¾ percent. Three co-managers, two Japanese banks and one Kuwaiti bank, have joined and another four are being sought.

Canadian and Japanese banks

are managing a loan of \$50 million Canadian dollars for Quintette, a Vancouver coal project that will export metallurgical coal to Japan.

The bulk of the loan — \$70 million

dollars — is non-recourse project

finance on which lenders earn either 1/4 points over Libor or ¾ point over the Canadian banks' prime rate. The remaining 250 million is a guaranteed loan with a margin of ¾ point over Libor or ¾ point over the prime rate.

Yugoslavia's months of efforts to raise \$200 million for 18 months from a group of U.S. and Japanese banks is expected to be completed this month, bankers report.

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## Mexico Faces Obstacles in Selling Stocks Gained in Bank Takeover

By Alan Riding  
New York Times Service

**MEXICO CITY** — When Mexico nationalized the country's private banks on Sept. 1, it also inherited huge industrial empire of shares owned by the banks in hundreds of leading Mexican companies.

The government soon announced that, rather than keep the shares, it would sell them, and perhaps put the proceeds toward compensation to the former owners of the banks.

But it has found that doing this will not be easy. For one thing, Mexico's depressed stock market seems incapable of absorbing a flood of shares. For another, Mexico's private sector is pressing for a return of the shares to their original owners, while leftist groups argue that the state should control them.

"If the government keeps these shares," said one businessman, "then we're definitely moving toward a socialist economy."

The bank nationalization has already changed the face of Mexican business, temporarily at least. By taking over Banca Serfin and Banpais, for example, the government automatically became the largest stockholder of Cydasa, a chemical company based in Monterrey, with 37.5 percent of the shares.

Similarly, by expropriating Bancomer, which had been Mexico's largest private bank, the government became the owner of a controlling 47 percent of Minera Frisco, a major mining company.

The government has also found that it holds 48.5 percent of the shares of El Puerto de Liverpool, a

major retail chain, as well as shares in other department stores.

While businessmen are complaining loudly about the government's increased role in the economy, leftist economists take a different view. They argue that the bank nationalization exposed enormous power exercised by the country's leading financial groups.

There was a concentration of resources, with the two largest banks — Bancomer and Banamex — controlling 47 percent of total assets, and the leading six banks — including two already controlled by the government — controlling 79.5 percent of all assets.

### Diverse Areas

The nonfinancial investments of Bancomer were channeled into such diverse areas as chemicals, paper, tires and retailing. At the prevailing exchange rate seven weeks ago, these shares were worth \$224 million, or 56 percent of the banks' net worth.

Banamex, which had recently become Mexico's largest bank, had widely varied interests, including a 40-percent share of Befisa Industrial, one of Mexico's largest construction concerns. Banamex also held shares in hotel chains, food processors, telecommunications companies and retail stores. Stocks held on July 31 at \$324 million, or 80 percent of its net worth.

Some banks were closely linked to major economic groups. Banca Serfin, for example, had been transformed from the traditional Bank of London and Montreal into Mexico's third-largest bank after it was taken over by the Visa conglomerate, based in Monterrey. Similarly, Banpais was effectively part of the Vitro glass group, also with headquarters in Monterrey.

In some cases, Mexican banks had formed joint ventures with foreign investors, including Ralston Purina, Deere & Co., Kimberly-Clark and Anderson, Clayton & Co. This was because the government had limited foreign ownership to 49 percent of an enterprise.

Even before the bank nationalization, the public sector already accounted for about 50 percent of Mexico's gross domestic product, through control of the oil, electricity and rail sectors. It also had major stakes in petrochemicals, fertilizers, mining, steel and aviation.

Having nationalized the banks, the administration has shown reluctance to alienate the private sector further by holding onto the banks' industrial shares. Yet the government seems uncertain as to how to dispose of them.

Because of the uncertain status of these shares, trading on the Mexican stock exchange has been suspended since the bank nationalizations. Investment analysts have said that because most stock prices

are at a low ebb, the government could not sell without badly damaging the market. An alternative, they suggested, would be to negotiate a realistic price for the shares and hand them back to the banks' former owners as partial compensation.

"The problem with that is political," an analyst said. "The government is boasting that it has broken the economic grip of the financial groups, but returning the shares would effectively rebuild them."

### Holdings of Mexico's Leading Nationalized Banks

June 30, 1982. Figures in millions of dollars

Bank	Total assets*	Non-financial interests
Banamex	\$13,600	Construction, chemicals, foods, hotels, mining, paper, porcelain, telecommunications, tires and retail stores
Bancomer	13,000	Chemicals, food, electrical appliances, liquor, paper, tires and retail stores
Banca Serfin	5,600	Chemicals, paper and retail stores
Multibanco Comerciex	4,700	Cement, electro-mechanics, shipping, steel and timber
Banco del Atlantico	1,400	Cement, liquor and machine tools
Banpais	1,000	Chemicals and glass
Banca Cremi	880	Bear, mining and retail stores

\*Includes bank and non-bank assets

## IBM's Troubles Abroad Growing

(Continued from Page 13)

Certainly the most serious threat to IBM's dominance of the U.S. computer market was not Honeywell or Burroughs, but the U.S. government antitrust suit, which was dismissed in January. Now it is Japan's government-backed thrust into the computer business.

The competitive issues and the government issues have been merged both in Europe and Japan, said Yves Docq, professor at INSEAD, the European Institute for Business Administration in Fontainebleau, France.

Thus the EEC, in its antitrust case, wants to compel IBM to release specifications of its new computers in time to let other computer companies get to market with machines that can attach to IBM computers or compete with them. The U.S. government said it has argued on IBM's behalf because such early disclosure would help the Japanese and hurt U.S. technology.

And there is suspicion, especially in Japan, that the FBI undercover operation that resulted in the arrests of the Japanese executives was a plot to help IBM. The FBI maintains it was merely protecting U.S. technology.

### Rorrisome Trend

The trend toward government protection is particularly worrisome for a company like IBM, which depends heavily on its non-U.S. operations. Foreign business in the past few years has accounted for roughly 50 percent, sometimes slightly more, of IBM's total revenues and earnings. Last year, largely because of the strength of the dollar, foreign operations accounted for 48 percent of revenues of \$29.1 billion and 37.5 percent of net income of \$3.3 billion.

Over the years, IBM has developed an elaborate system for managing its dealings with national governments. IBM blends into the background of the countries, then makes its appeals to government's basis on the national interest rather than on IBM's interest.

It generally behaves ethically, yet is not above playing one government against another, using the law to its fullest advantage or bringing into play its own considerable power and resources which stem from its size and its dominance of the market for a vital product.

Governments have three reasons to be wary of IBM. First, it is a multinational corporation, meaning its interests might not coincide with those of the nations in which it operates. Second, it is a U.S. company. Third, it is a computer product.

Computers are considered vital for national economic growth and national defense, much as is oil. There has even been some expression that control of computers and

related telecommunications should be the province of government itself. For the French, fear of IBM's potential power has at times become an obsession.

"As a controller of networks, the company would take on a dimension extending beyond the strictly industrial sphere," said a 1978 report to Valery Giscard d'Estaing, then the president of France. "It would participate, whether it wanted to or not, in the government of the planet."

To cope with economic nationalism, IBM's main tactic is protectionism. IBM hires local citizens wherever it operates. Less than 1 percent of IBM's 150,000 overseas employees in 125 countries are U.S. citizens. It tries to buy from local suppliers and where possible, contribute to the tax base and to the balance of trade and conform with local customs.

IBM can also get tremendous leverage from its customers, who are often government agencies, banks and other important institutions that are vitally dependent on IBM's equipment.

### Treasury Bills

Price	Yield	Amt	Yld
15-12	8.25	15	8.25
15-13	8.24	42	8.24
15-14	8.23	42	8.23
15-15	8.22	42	8.22
15-16	8.20	42	8.20
15-17	7.19	7.50	7.19
15-18	7.20	7.50	7.20
15-19	7.20	7.50	7.20
15-20	7.20	7.50	7.20
15-21	7.20	7.50	7.20
15-22	7.20	7.50	7.20
15-23	7.20	7.50	7.20
15-24	7.20	7.50	7.20
15-25	7.20	7.50	7.20
15-26	7.20	7.50	7.20
15-27	8.24	15	8.24
15-28	8.24	15	8.24
15-29	8.24	15	8.24
15-30	8.24	15	8.24
15-31	8.24	15	8.24
15-32	8.24	15	8.24
15-33	8.24	15	8.24
15-34	8.24	15	8.24
15-35	8.24	15	8.24
15-36	8.24	15	8.24
15-37	8.24	15	8.24
15-38	8.24	15	8.24
15-39	8.24	15	8.24
15-40	8.24	15	8.24
15-41	8.24	15	8.24
15-42	8.24	15	8.24
15-43	8.24	15	8.24
15-44	8.24	15	8.24
15-45	8.24	15	8.24
15-46	8.24	15	8.24
15-47	8.24	15	8.24
15-48	8.24	15	8.24
15-49	8.24	15	8.24
15-50	8.24	15	8.24
15-51	8.24	15	8.24
15-52	8.24	15	8.24
15-53	8.24	15	8.24
15-54	8.24	15	8.24
15-55	8.24	15	8.24
15-56	8.24	15	8.24
15-57	8.24	15	8.24
15-58	8.24	15	8.24
15-59	8.24	15	8.24
15-60	8.24	15	8.24
15-61	8.24	15	8.24
15-62	8.24	15	8.24
15-63	8.24	15	8.24
15-64	8.24	15	8.24
15-65	8.24	15	8.24
15-66	8.24	15	8.24
15-67	8.24	15	8.24
15-68	8.24	15	8.24
15-69	8.24	15	8.24
15-70	8.24	15	8.24
15-71	8.24	15	8.24
15-72	8.24	15	8.24
15-73	8.24	15	8.24
15-74	8.24	15	8.24
15-75	8.24	15	8.24
15-76	8.24	15	8.24
15-77	8.24	15	8.24
15-78	8.24	15	8.24
15-79	8.24	15	8.24
15-80	8.24	15	8.24
15-81	8.24	15	8.24
15-82	8.24	15	8.24
15-83	8.24	15	8.24
15-84	8.24	15	8.24
15-85	8.24	15	8.24
15-86	8.24	15	8.24
15-87	8.24	15	8.24
15-88	8.24	15	8.24
15-89	8.24	15	8.24
15-90	8.24	15	8.24
15-91	8.24	15	8.24
15-92	8.24	15	8.24
15-93	8.24	15	8.24
15-94	8.24	15	8.24
15-95	8.24	15	8.24
15-96	8.24	15	8.24
15-97	8.24	15	8.24
15-98	8.24	15	8.24
15-99	8.24	15	8.24
15-100	8.24	15	8.24
15-101	8.24	15	8.24
15-102	8.24	15	8.24
15-103	8.24	15	8.24
15-104	8.24	15	8.24
15-105	8.24	15	8.24
15-106	8.24	15	8.24
15-107	8.24	15	8.24
15-108	8.24	15	8.24
15-109	8.2		

**NEW YORK (AP)-**Weekly Over the Counter Stocks giving the high, low, and last bid prices for the week with the net change from the previous week's last bid prices. All quotations supplied by the National Association of Securities Dealers, Inc., are not actual transactions but are representative interdealer prices of which these securities could have been bid. Prices do not include retail markups, markdowns or commissions.  
Sales suspended by NASD.

New York (AP) - Weekly Over the Counter							Sales 1d	Net			
Stocks giving the high, low, and last bid prices for the week with the net change from the previous week's last bid prices. All quotations published by the National Association of Securities Dealers, Inc., are not actual transactions, but are representative interdealer prices of which these securities could have been purchased or sold. Prices do not include retail markups, markdowns or commissions.							100s	High	Low	Last	Chgns
Sales supplied by NASD.											
Sales in		Net									
1986		High	Low	Last	Chgns						
IBFort 14e		216	311/2	309/4	311/4 + 1/4						
IEC 20H		6	474	474	474						
IFP		414	11	101/2	100/4 - 1/4						
AGM 20		7	13	121/2	121/4 + 1/4						
AGS		153	10	81/2	81/4 + 1/4						
AMChi		378	51/4	49/4	51/4 + 3/4						
AMFI 11		2	129/2	131/2	131/2						
AMKCap		364	181/4	178/4	181/4 + 3/4						
AmerGas Air		0	716	716	716						
Academy		5765	181/4	178/4	180/4 + 1/4						
ACClosest		303	6	51/2	6 + 1/4						
Accuracy 14		221	181/4	180/4	180/4						
AcroTech 1		161	16	151/4	151/4 + 1/4						
ACMAT		42	61/2	61/2	61/2 + 1/4						
ActingGo 20		29	5	41/2	5 + 3/4						
AdelCo		1578	251/4	249/4	251/4 + 3/4						
Adex		149	22	22	22						
AddisonW 58		16	111/2	111/2	111/2						
AdvCir		211	24	231/2	24 + 1/4						
AdvRuss		1571	41/2	37/4	41/4 + 3/4						
AdvSem		140	5	41/2	41/2 + 1/4						
AdvSyst 28*		184	12	11	12 + 1/4						
Adwest 20*		228	32	30	32 - 1/4						
AfiCorp 156		132	22	21	22 + 1/4						
AfiBach 1		2415	5	41/2	5 + 1/4						
Aigotech 9		881	21/2	21	21 + 1/4						
AirFlite		4941	21/2	2	23-14 + 6-14						
AirMic		1057	141/4	13	13 - 1/4						
AkTGe 40		10	51/2	44	44						
AlmoSA		0	51/2	51/2	51/2						
AlmCom 1		52	21	21	21 + 1/4						
AlmHealth		271	151/2	141/2	151/2 + 1/4						
AlmMed 180		372	24	23	24 + 1/4						
AlmER		71	24	23	24 + 1/4						
Almed		707	141/4	141/4	141/4 + 1/4						
AlcoInd 25		25	31	31	31 + 2/4						
Almetra		362	14	14	14 + 1/4						
Almetra 48		451	71/2	71/2	71/2						
Almetra 57		77	21/2	201/2	21/2 + 1/4						
Almetra 70		51	13	121/2	13 + 1/4						
Almetra 71		24	4	31/2	4 + 1/4						
Almetra 72		109	111/2	111/2	111/2 + 1/4						
Almetra 73		239	51/2	51/2	51/2 + 1/4						
Almetra 74		31	51/2	51/2	51/2 + 1/4						
Almetra 75		3	17	17	17						
Almetra 76		2	14	14	14						
Almetra 78		216	211/2	211/2	211/2 + 1/4						
Almetra 79		263	51/2	41/2	41/2 - 1/4						
Amberdr 28		63	91/2	91/2	91/2 - 1/4						
Amberdr 38		52	211/2	201/2	201/2 - 1/4						
Amberdr 40		126	161/2	161/2	161/2 + 1/4						
Amberdr 42		126	161/2	161/2	161/2 + 1/4						
Amberdr 44		126	161/2	161/2	161/2 + 1/4						
Amberdr 45		126	161/2	161/2	161/2 + 1/4						
Amberdr 46		126	161/2	161/2	161/2 + 1/4						
Amberdr 47		126	161/2	161/2	161/2 + 1/4						
Amberdr 48		126	161/2	161/2	161/2 + 1/4						
Amberdr 49		126	161/2	161/2	161/2 + 1/4						
Amberdr 50		126	161/2	161/2	161/2 + 1/4						
Amberdr 51		126	161/2	161/2	161/2 + 1/4						
Amberdr 52		126	161/2	161/2	161/2 + 1/4						
Amberdr 53		126	161/2	161/2	161/2 + 1/4						
Amberdr 54		126	161/2	161/2	161/2 + 1/4						
Amberdr 55		126	161/2	161/2	161/2 + 1/4						
Amberdr 56		126	161/2	161/2	161/2 + 1/4						
Amberdr 57		126	161/2	161/2	161/2 + 1/4						
Amberdr 58		126	161/2	161/2	161/2 + 1/4						
Amberdr 59		126	161/2	161/2	161/2 + 1/4						
Amberdr 60		126	161/2	161/2	161/2 + 1/4						
Amberdr 61		126	161/2	161/2	161/2 + 1/4						
Amberdr 62		126	161/2	161/2	161/2 + 1/4						
Amberdr 63		126	161/2	161/2	161/2 + 1/4						
Amberdr 64		126	161/2	161/2	161/2 + 1/4						
Amberdr 65		126	161/2	161/2	161/2 + 1/4						
Amberdr 66		126	161/2	161/2	161/2 + 1/4						
Amberdr 67		126	161/2	161/2	161/2 + 1/4						
Amberdr 68		126	161/2	161/2	161/2 + 1/4						
Amberdr 69		126	161/2	161/2	161/2 + 1/4						
Amberdr 70		126	161/2	161/2	161/2 + 1/4						
Amberdr 71		126	161/2	161/2	161/2 + 1/4						
Amberdr 72		126	161/2	161/2	161/2 + 1/4						
Amberdr 73		126	161/2	161/2	161/2 + 1/4						
Amberdr 74		126	161/2	161/2	161/2 + 1/4						
Amberdr 75		126	161/2	161/2	161/2 + 1/4						
Amberdr 76		126	161/2	161/2	161/2 + 1/4						
Amberdr 77		126	161/2	161/2	161/2 + 1/4						
Amberdr 78		126	161/2	161/2	161/2 + 1/4						
Amberdr 79		126	161/2	161/2	161/2 + 1/4						
Amberdr 80		126	161/2	161/2	161/2 + 1/4						
Amberdr 81		126	161/2	161/2	161/2 + 1/4						
Amberdr 82		126	161/2	161/2	161/2 + 1/4						
Amberdr 83		126	161/2	161/2	161/2 + 1/4						
Amberdr 84		126	161/2	161/2	161/2 + 1/4						
Amberdr 85		126	161/2	161/2	161/2 + 1/4						
Amberdr 86		126	161/2	161/2	161/2 + 1/4						
Amberdr 87		126	161/2	161/2	161/2 + 1/4						
Amberdr 88		126	161/2	161/2	161/2 + 1/4						
Amberdr 89		126	161/2	161/2	161/2 + 1/4						
Amberdr 90		126	161/2	161/2	161/2 + 1/4						
Amberdr 91		126	161/2	161/2	161/2 + 1/4						
Amberdr 92		126	161/2	161/2	161/2 + 1/4						
Amberdr 93		126	161/2	161/2	161/2 + 1/4						
Amberdr 94		126	161/2	161/2	161/2 + 1/4						
Amberdr 95		126	161/2	161/2	161/2 + 1/4						
Amberdr 96		126	161/2	161/2	161/2 + 1/4						
Amberdr 97		126	161/2	161/2	161/2 + 1/4						
Amberdr 98		126	161/2	161/2	161/2 + 1/4						
Amberdr 99		126	161/2	161/2	161/2 + 1/4						
Amberdr 100		126	161/2	161/2	161/2 + 1/4						
Amberdr 101		126	161/2	161/2	161/2 + 1/4						
Amberdr 102		126	161/2	161/2	161/2 + 1/4						
Amberdr 103		126	161/2	161/2	161/2 + 1/4						
Amberdr 104		126	161/2	161/2	161/2 + 1/4						
Amberdr 105		126	161/2	161/2	161/2 + 1/4						
Amberdr 106		126	161/2	161/2	161/2 + 1/4						
Amberdr 107		126	161/2	161/2	161/2 + 1/4						
Amberdr 108		126	161/2	161/2	161/2 + 1/4						
Amberdr 109		126	161/2	161/2	161/2 + 1/4						
Amberdr 110		126	161/2	161/2	161/2 + 1/4						
Amberdr 111		126	161/2	161/2	161/2 + 1/4						
Amberdr 112		126	161/2	161/2	161/2 + 1/4						
Astrom 39e		201	171	171	171						
Astrom 40b		340	141/2	121/2	141/2 + 1/4</td						

Sales In 100s					Net Ch'90
High	Low	Last	Chg	Ch'90	
41	134	126	-12%	-12%	-12%
32	216	216	+0%	+0%	+0%
125	234	232	+0%	+0%	+0%
240	245	245	+0%	+0%	+0%
24	11	1056	+11%	+1%	+1%
251	146	14	-14%	-14%	-14%
21	152	152	+0%	+0%	+0%
88	264	264	+0%	+0%	+0%
5	4	4	-4%	-4%	-4%
4	7	7	-7%	-7%	-7%
149	9	724	-75%	-75%	-75%
1411	9	724	-92%	-92%	-92%
25	74	74	+0%	+0%	+0%
29	47	47	+4%	+4%	+4%
7252	5-14	14	-14%	-14%	-14%
45	224	224	+0%	+0%	+0%
9	474	474	+0%	+0%	+0%
1260	197	1715	-16%	-16%	-16%
387	884	884	+0%	+0%	+0%
125	124	124	+0%	+0%	+0%
X128	117	11	-11%	-11%	-11%
124	104	104	+0%	+0%	+0%
24	162	162	+0%	+0%	+0%
128	117	1156	-11%	-11%	-11%
2224	1476	1376	-10%	-10%	-10%
7	24	24	-24%	-24%	-24%
114	78	9	-9%	-9%	-9%
88	121	1714	+16%	+16%	+16%
5	124	124	+0%	+0%	+0%
115	124	124	+0%	+0%	+0%
885	78	78	+0%	+0%	+0%
111	24	24	-24%	-24%	-24%
18	27	27	-27%	-27%	-27%
455	277	277	+0%	+0%	+0%
2222	74	74	+0%	+0%	+0%
242	238	238	+0%	+0%	+0%
2207	74	74	+0%	+0%	+0%
2208	218	218	+0%	+0%	+0%
5	124	124	+0%	+0%	+0%
125	175	175	+0%	+0%	+0%
455	7	7	-7%	-7%	-7%
228	254	254	+0%	+0%	+0%
254	11	11	-11%	-11%	-11%
255	254	254	+0%	+0%	+0%
252	254	254	+0%	+0%	+0%
253	254	254	+0%	+0%	+0%
254	11	11	-11%	-11%	-11%
255	254	254	+0%	+0%	+0%
256	11	11	-11%	-11%	-11%
257	254	254	+0%	+0%	+0%
258	11	11	-11%	-11%	-11%
259	254	254	+0%	+0%	+0%
2510	11	11	-11%	-11%	-11%
2511	254	254	+0%	+0%	+0%
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2516	11	11	-11%	-11%	-11%
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2519	254	254	+0%	+0%	+0%
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25205	254	254	+0%	+0%	+0%
25206	11	11	-11%	-11%	-11%
25207	254	254	+0%	+0%	+0%
25208	11	11	-11%	-11%	-11%
25209	254	254	+0%	+0%</	

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# **Over-the-Counter**

(Continued from Page 16)

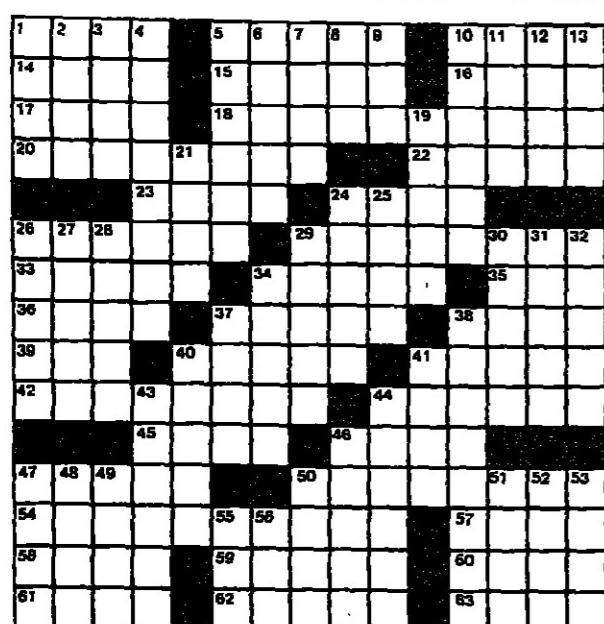
This image is a scan of a vintage newspaper page from the 1960s. The layout is filled with columns of text and several large, bold section titles. The top half of the page is dedicated to baseball, with sections for Friday and Saturday line scores, as well as reports from the American and National Leagues. The bottom half includes travel ads for cruises, legal services, and classified ads for autos, shipping, and more. The text is in a classic serif font, and the overall appearance is that of a mid-20th-century print publication.

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## CROSSWORD



**ACROSS**

- 1 Like Savalas
- 5 Long and thin
- 10 Under ground
- 14 Mélange
- 15 Joe Miller joke
- 16 Catch sight of
- 17 Thine, in Tours
- 18 Orwellian relative
- 20 Jolson relative
- 22 Kind of
- 23 Parts of a fathom
- 24 Mineral springs
- 26 Din
- 28 Mars
- 32 Draw material into gatherers
- 34 Mixes
- 35 Author Delighton
- 36 Position of control
- 37 Skirt style
- 38 Carry on
- 39 Chemical ending
- 40 Official decree
- 41 Sir, in
- 42 Dior or Hudson of fiction
- 44 Like Sumatra's climate
- 45 Thames gallery
- 46 Actress Storm

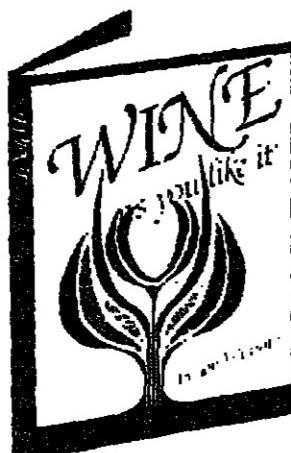
**DOWN**

- 47 Guinness et al.
- 50 Give up, relatively speaking
- 54 Relatively prominent on New Year's Eve
- 57 "Sure thing" equipment
- 58 Prefix for code
- 59 More logical
- 60 Mystery writer Gardner
- 61 —up, as a horse
- 62 Lock of hair
- 63 —ex machina
- 64 —up, as a fathom
- 65 Mineral springs
- 66 Din
- 67 Mars
- 68 Draw material into gatherers
- 69 Mystery writer
- 70 What T.R. rated
- 71 Lie on an incline
- 72 Pavarotti, e.g.
- 73 —of life
- 74 Mine entrance
- 75 Software
- 76 Obliterates
- 77 Sea of the Philippines
- 78 Durer was one
- 79 Mystery writer Dorothy
- 80 Events at Shea
- 81 Not near
- 82 Highway division
- 83 Kettle comics
- 84 Trig function
- 85 Lollapalooza
- 86 Savoie summers
- 87 UVW predecessors
- 88 —and feather

## WEATHER

	HIGH	C°	LOW	F°	C°	LOW	F°				
ALGARVE	23	72	16	61	Fair	LOS ANGELES	25	75	16	61	Fair
ALIOIERS	24	73	17	62	Overcast	MADRID	25	77	17	63	Cloudy
AMSTERDAM	24	75	18	64	Fair	MARILIA	25	78	17	65	Cloudy
ANCONA	25	79	19	68	Fair	MEXICO CITY	24	75	18	64	Cloudy
ATHENS	25	79	19	68	Fair	MILAN	24	79	19	65	Fair
AUCKLAND	14	61	12	54	Cloudy	MONTREAL	14	57	8	46	Cloudy
BANGKOK	31	71	27	81	Cloudy	MOSCOW	19	56	10	58	Cloudy
BEIRUT	21	62	14	52	N.A.	MUNICH	22	72	17	63	Fair
BELGRADE	21	62	14	52	Fair	MNAHON	22	61	12	41	Fair
BELMOPAN	24	75	18	64	Fair	MUAMI	24	75	18	64	Cloudy
BOSTON	19	66	10	50	Fair	NEW DELHI	34	79	25	77	Fair
BRUSSELS	21	62	14	52	Fair	NEW YORK	20	68	12	54	Fair
BUCHAREST	22	61	15	57	Fair	NICE	22	77	18	64	Cloudy
BUDAPEST	22	61	14	52	Fair	PARIS	17	63	14	52	Cloudy
Buenos Aires	33	71	28	85	Fair	PRAGUE	27	81	9	46	Fair
CAIRO	33	71	28	85	Fair	REYKJAVIK	5	41	2	36	Showers
CAPE TOWN	11	64	12	55	Fair	RIO DE JANEIRO	23	74	12	53	Fair
CASABLANCA	27	81	17	63	Cloudy	ROME	24	81	17	63	Fair
CHICAGO	20	68	8	46	Rain	SAO PAULO	24	81	17	63	Fair
CHRISTIANIA	24	75	18	64	Rain	SINGAPORE	21	71	19	44	Cloudy
COSTA DEL SOL	25	77	19	64	Fair	STOCKHOLM	18	64	11	52	Cloudy
DAMASCUS	14	53	13	42	Fair	SYDNEY	27	77	16	61	Cloudy
DUBLIN	13	57	11	52	Overcast	TAIPEI	27	77	16	61	Cloudy
EDINBURGH	13	57	11	52	Overcast	TOKYO	21	71	19	44	Fair
FRANKFURT	22	61	12	54	Fair	TUNIS	22	72	19	44	Fair
GENEVA	22	61	12	54	Fair	VENICE	24	75	18	64	Fair
HARARE	14	57	11	52	Fair	VIENNA	24	75	18	64	Fair
HELSINKI	15	59	12	54	Rain	WAHAWA	24	75	18	64	Fair
HONG KONG	24	75	18	64	Fair	ZURICH	22	72	19	44	Fair
HOUSTON	34	82	20	65	Fair						
ISTANBUL	32	63	18	54	Cloudy						
JERUSALEM	32	63	18	54	Fair						
LAS PALMAS	24	79	20	68	Fair						
LISBON	23	72	18	52	Overcast						
LONDON	17	64	14	52	Overcast						

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## JUMBLE

THAT SCRABLED WORD GAME by Henri Arnold and Bob Lee

Unscramble these four Jumbles, one letter to each square, to form four ordinary words.

NEWIT

BAWLY

BRUBRE

GELPED

Print answer here: \_\_\_\_\_

(Answers tomorrow)

Saturday's

Jumbles: NOOSE PARTY STANZA FINISH

Answer: The point about this is that it's kept hidden—A SAFETY PIN

Now arrange the circled letters to form the surprise answer, as suggested by the above cartoon.

WHAT YOU GET PLENTIFULLY THESE DAYS, WHEN YOU DECIDE TO BUILD?

Now arrange the circled letters to form the surprise answer, as suggested by the above cartoon.

OH-HUM...

LET ME RECHECK MY FIGURES.

MAYBE YOU CAN BREAK THE KILN.

GETA...

...GO!

## SPORTS

# Eagles Top Browns On 3 Touchdowns In Final Quarter

Compiled by Our Staff From Dispatches

CLEVELAND — Ron Jaworski helped Philadelphia on Sunday for three fourth-quarter touchdowns, the last one a 3-yard run by Lenoy Lewis with 22 seconds remaining, as the Eagles beat the Cleveland Browns, 24-21. It was the Eagles' first victory in Cleveland Stadium since 1960.

The Browns had taken a 21-17 lead when tight end Ozzie Newsome wrestled a 34-yard touchdown pass away from Roynell Young with 57 seconds to go.

Jaworski, who completed 25 of 41 passes for 341 yards, rifled score-

touchdown pass to Scott Dierking with 3:10 to play.

## Cowboys 24, Cardinals 7

In St. Louis, Billy Joe DuPree ran 6 yards on an end-around for a tie-breaking touchdown, and Danny White added a 24-yard scoring pass to Drew Pearson to help Dallas to a 24-7 triumph over St. Louis.

The score was tied at 7-7 when Dallas began a nine-play, 81-yard march late in the third quarter. The big gain on the drive was a 34-yard screen pass to Ron Springs to the Cardinal 6-yard-line. On the next play DuPree lumbered untouched around left end for the score.

Defensive back Everson Walls intercepted a pass by Neil Lomax on the next series to give the Cowboys the ball at the Cardinal 28. White then found Pearson a stride ahead of cornerback Jeff Griffin in the end zone for the 24-yard touchdown.

## Chiefs 19, Chargers 12

In Kansas City, Missouri, linebacker Dave King recovered a blocked punt in the end zone before the game was two minutes old, and Nick Lowery added four field goals to give Kansas City a 19-12 victory.

Cleveland took the opening kickoff and drove 71 yards, going ahead, 7-0, when quarterback Brian Sipe found Newsome open behind two Eagle defenders for a 19-yard touchdown. The march was aided by an Eagle offside penalty on a fourth-and-two play at the Philadelphia 27.

The Eagles took the ensuing kickoff and held the ball for more than nine minutes but failed to score when Jaworski was stopped at the goal line by Cleveland cornerback Hanford Dixon on a fourth-down play from the 2.

Philadelphia's Tony Franklin booted a 47-yard field goal on the Eagles' next possession, early in the second quarter.

The clubs traded punts in the third period, and a poor punt by Eagle Max Runager set up Charles White's clinching touchdown early in the fourth. The Browns took the ball at the Philadelphia 26-yard line, and White went over from the 24 for five plays later.

The Eagles had not beaten the Browns since 1967, and had not won in Cleveland since 1960. The Browns' 10-year Philadelphia won the National Football League championship.

## Saints 16, Bears 0

In Chicago, Ken Stabler threw a 10-yard touchdown pass to Larry Hardy in the first quarter, and the New Orleans defense frustrated three Chicago quarterbacks to give the Saints their first shutout in 88 games, a 10-0 victory over the Bears.

Toni Fritsch added a 40-yard field goal in the third quarter for New Orleans, which evened its record at 1-1. The Bears fell to 0-2 under rookie coach Mike Ditka.

The Saint defense, which gave up 378 points last year, recorded three sacks and three interceptions. The Bears started Bob Avelini at quarterback but neither he nor replacement Vince Evans and rookie Jim McMahon could guide the Bears to a score.

## Jets 31, Patriots 7

In Foxboro, Massachusetts, Freeman McNeil rushed for 106 yards and one touchdown, and New York capitalized on three interceptions to score 17 points as the Jets rolled to a 31-7 victory over New England.

McNeil, who gained 116 yards in the season opener last Sunday against Miami, bolted across from the 1-yard line early in the fourth quarter. He rushed 19 times and scored to cap a 42-yard drive that was started when linebacker Lance McNeil intercepted a pass by Matt Cavanaugh.

Quarterback Richard Todd scored on an 8-yard run and fullback Mike Argentino on a 5-yard run. Pat Riley added a 30-yard field goal, and Todd closed out the scoring with a 13-yard play.

## Player Strike Looming

New York Times Service

NEW YORK — When the National Football League's second week concludes with Monday night's game between the New York Giants and Green Bay Packers, the league's 63rd season could also conclude.

Negotiations between the NFL Players Association, which represents 1,500 players, and representatives of the owners of the league's 28 teams broke off Friday night. They have been trying to negotiate a new collective-bargaining agreement since February and have been without one since the old five-year contract expired July 15. So far, they remain not only dollars but ideologies apart, and a team hangs in the balance.

The union's executive committee, as called a special meeting on Friday to discuss the possible starting dates of a strike. It could begin as early as Tuesday.

The union charges that not enough of the dollars building that strength are being passed on to the players. "The players deserve a bigger share because we are the ones," said Gene Upshaw, the offensive lineman for the Los Angeles

Raiders who is president of the union.

On Friday the players association made a surprise move by dropping its demand for 55 percent of the gross revenues and replacing it with a proposal for 50 percent of the league's television revenues from 1982 to 1983. After a brief caucus, the NFL Management Council, led by Jack Donlan, rejected the offer.

The union's new offer represents a significant departure from its previous demand of a settlement based on the players' obtaining a percentage of the owners' gross revenues, a concept Upshaw had said was "stuck in stone."

Ed Garvey, executive director of the union, said that the change was the result of a declaration by Donlan that the league's owners would make available to the players — for salaries and benefits — \$1.6 billion over the next five years. The \$1.6 billion, the union proposed, would be allocated this way: \$325 million this year, \$400 million in 1983, \$425 million in 1984 and \$450 million in 1985.

That money would cover base wages, pension and insurance contributions, severance pay, incentive bonuses, a playoff pool and other administrative costs.

Donlan had described the demand for a percentage of gross income as "a couched attempt by the union to get into the owners' books" and gain control of the game." He pointed out that the league, in the latest proposal, had "camouflaged" \$1.6 billion for player costs over the next five years, not the next four, and that by his own analysis 50 percent of the television revenues was more expensive to the company than 55 percent.

## CFL Standing

	Eastern Division					
	W	L	T	PF	PA	Pts
Montreal	4	3	1	267	253	15
B.C.	3	4	0	244	279	12
Toronto	2	5	0	221	319	4
Quebec	7	1	0	210	211	14
Calgary	6	3	0	284	219	12
Vancouver	4	5	0	282	282	8
Edmonton	4	6	0	267	267	8
Winnipeg	3	7	0	226	267	6
Montreal	3	8	0	221	287	4
Western Division						
Calgary	7	1	0	280	211	14
Vancouver	6	2	0	284	219	12
Edmonton	5	3	0	282	282	8
Winnipeg	4	4	0	267	267	8
Montreal	3	5	0	226	267	6
Calgary	3	6	0	221	287	4



SPINKS RETAINS TITLE — Michael Spinks finished off John Davis at 2:27 of the ninth round Saturday in Atlantic City, New Jersey, in defending his World Boxing Association light-heavyweight crown for the fifth time. Spinks, 23-0, is scheduled to fight once more this year in preparation for a big-money showdown with the World Boxing Council champion, Dwight Braxton.

## Notre Dame Beats Michigan, 23-17

Compiled by Our Staff From Dispatches

SOUTH BEND, Indiana — Notre Dame's Larry Moriarty rushed for 116 yards and a touchdown, Mike Johnston kicked three field goals and the Irish defense forced key turnovers in a 23-17 upset victory Saturday over Michigan.

West Virginia 19, Maryland 18

In Morgantown, West Virginia, Paul Woodside kicked four field

and went on to beat Indiana, 28-7. Sean Salisbury, USC's sophomore quarterback, completed 13 of 21 pass attempts for 172 yards and two touchdowns. He also ran for a touchdowm with 2 seconds left.

SMU 31, Texas-El Paso 10

In El Paso, Texas, Eric Dickerson scored twice, including an 80-yard touchdown run on the second play of the game, in Southern Methodist's 31-10 victory over Texas-El Paso. Dickerson gained 165 yards, running his career total to 3,171, a school record.

Arkansas 29, Navy 17

In Little Rock, Arkansas, Darryl Bowles gained 138 yards on 27 carries to lead Arkansas to a come-from-behind 29-17 victory over Navy in the first meeting between the two schools.

Texas 21, Utah 12

In Austin, Texas, Darryl Clark rushed for 162 yards and Terry Orr scored twice to lead Texas to a 21-12 victory over Utah. Orr put Texas in the lead for good early in the second quarter with a 5-yard touchdown run.

Arkansas 26, Houston 10

In Little Rock, Arkansas, Darryl Bowles gained 138 yards on 27 carries to lead Arkansas to a come-from-behind 29-17 victory over Navy in the first meeting between the two schools.

Arkansas 21, Utah 12

In Austin, Texas, Darryl Clark rushed for 162 yards and Terry Orr put Texas in the lead for good early in the second quarter with a 5-yard touchdown run.

Miss. State 21, Memphis 17

In Memphis, Tennessee, Michael Haddix ran for four touchdowns and John Bond threw an 80-yard touchdown pass to Danny Knight in Mississippi State's 41-17 rout of Memphis State. Haddix gained 113 yards on 10 carries and scored on runs of 45, 2, 20 and 10 yards to tie the school record for touchdowns in a game.

Arkansas 24, Houston 10

In Houston, Texas, Eric Dickerson scored twice with 207 yards and a touchdown as Miami of Florida beat Virginia Tech, 14-8. Kelly left the game early in the fourth quarter after his right shoulder was injured on a tackle.

UC 28, Indiana 7

In Los Angeles, Southern California scored touchdowns on its first three possessions of the game

and went on to beat Indiana, 28-7.

## LANGUAGE

**The Bizbuzz Matrix**

By William Safire

**WASHINGTON** — Nobody can apply for a job as a personnel recruiter in the hopes of impacting on his bottom line — without a degree in "bizbuzz," the jargon that prioritizes the career path of the rising young ballpark figure.

"The biggest, 'bad,' corporate word," opines Walter Kiechel 3d, associate editor of *Fortune* magazine, "is impact as a verb." The former noun has been used so often in its verb form in bored rooms that impact on has lost its punch, and rising executives are now testing the effect of affect.

"*Interface* is a dying word in management," adds John F. Lubin, professor of management at the University of Pennsylvania's Wharton School. "It was taken from systems engineering, where it meant the juncture between two pieces. For a while *systems* was taking over the language of management, but this, too, is dying."

*Bottom line* is still kicking around, but too many outsiders have been using it. And in jargon, freshness is mean.

originally referred to earnings figures," reports Timothy B. Blodgett of the Harvard Business Review.

"*Bottom-line responsibility* is responsible for the economic welfare of a division or subsidiary that is supposed to turn a profit. However, the phrase has expanded to include more than just earnings and profits; it can mean, 'The onus is on us' for just about anything." Professor Michael Porter at the Harvard Business School defines *dotted-line responsibility* as "when two people consist with or interact with each other, but one does not report to the other." In olden times, the *dotted line* was where the customer signed; now it is where the responsibility is diffused, and even that expression is fading fast.

*Ballpark figure* is developing a paunch too. This derivation of "in the ballpark," an indication of proximity (in contrast to a ball hit out of the stadium), is being replaced by one of the new triple hyphenations that make up adjectival phrases dear to *bizbuzz*: *back-of-the-envelope*. There is a quickly figured difference in meaning, however: "A ballpark figure is a rough estimate," explains lexicographer Sol Steinmetz, "while a back-of-the-envelope sum is one simply or easily arrived at without the need of a pocket calculator."

Now that we know what is out, what is in?

If you are sad about the loss of *impact on*, try the new *abstract away*: "This means to dwindle into nothing," says the HBR's Blodgett. "If something abstracts away, it has ceased to be definable."

*Hands-on*, a compound adjective with one measly hyphen, has a strangeness on the throats of businesspeople today. The original meaning was "vocational," and the first citation in the Barnhart files is "hands-on instruction" for vocational schools, and was a play on "hands off," or so theoretical that it abstracted away. Now it means "practical" nobody with hands-on experience in a job interview, would claim anything as outdated as *practical experience*; this time, the metaphor is probably not from accounting, as in bottom line, but from the military, which contrasts line (from "front line") and staff (or headquarters) experience.

## Management Matrix

When in need of a modern mystifier, and tired of systems and the same old interfaces, reach for the favorite new management noun: *matrix*. "This came out of organizational behavior," says Professor Lubin, "and was used to describe orthogonal relationships." Asked to put that on a dotted-line basis, Professor Lubin explained:

"That's when you have two bosses, or when responsibility is shared between divisions. Came from mathematics, and it's overused. He can hands-on that again. In the Wharton 1980 catalog, a course in matrix management is advertised in this way: 'The unique problem of changing, implementing and fine-tuning matrix forms will be highlighted.' According to J.M.

Rosenberg's Dictionary of Business and Management, a matrix organization exists when organizational members have a dual allegiance — to a particular assignment or task and also to their department." O.K.: two bosses, a matrix and (soon to come) a parity.

*Vision* is a hot word in executive series, usually defined as "the ability to see around corners," rather than off into the distance. Style is equally sought after, and what manager style a corporation prefers determines its character. Fortune's Kiechel points to the popular *earthquake style*, "which is when a manager comes in and shakes everything up."

New York Times Service

"*FEELING low?*" Having learned so far, Hardgrave is still clinging to the last place he would try to explore would be the mouth. The fact that he finally does this with me is his way of saying: "I trust you."

Hardgrave is satisfied with a reward of the sun on the head, or having warm breath blown on his hair, such as his mother would do, and sometimes getting fruit directly from Hardgrave's mouth.

"At first, to get the food, he would sometimes pull my mustache with one hand and my beard with the other, to literally pry my mouth open," Hardgrave recalled. "We had to break him of that."

Decroo was involved in a project at the University of Neva-

da and later the University of Oklahoma to teach chimpanzees the sign language of the deaf.

"I had been studying the behavior of primates for so long, and yet I had never thought of putting them to the use of working with the disabled," he said. Three years ago, Hardgrave came down with the flu. "He continued working, even though the supposed flu persisted for about a month," Decroo said. "One day he woke up, felt dizzy, and by that evening he was totally paralyzed. He was rushed to the hospital, where the diagnosis was that it was a rare virus that had attacked his spinal column."

Last year, at about the time the monkey was given a pair of capuchins, one of them pregnant, he learned about the quadriplegic at Crafton Hills. Robert said that even though he has a good family which has continued to support him, as has his girlfriend, he sometimes feels alone and sometimes afraid.

Decroo said the capuchins are highly intelligent, and will at most be about 25 pounds in weight and about a foot in height.

Their temperament is gentle and they have excellent hand dexter-

ity. "The chimpanzees have the highest intelligence of the apes, but they are too physical and might hurt without meaning to," he explained.

Playful Moods

As it is, Harpo is still the equivalent of a 7-year-old child and as such, according to the patient, has playful moods. "A little hopping is cool," said Hardgrave's girlfriend and attendant, Mary Sotello. "But jumping onto Robert is out."

Whereas an earlier program in Massachusetts didn't begin with the monkeys until they were 2 years old, Decroo said he feels that by beginning his at a much earlier age, he was able to take advantage of baby monkey's powers of observation. "While Harpo was still clinging to the back of his mother, we had her fetching things and bringing them back, and all the time he was watching."

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Marcia Vanderburg, a psychology major at California State University in San Bernardino, and head trainer on the project, said that the sessions are about to enter a critical stage. "Right now Harpo will take something he doesn't overly want, such as a peanut, and willingly put it into Robert's mouth," she explained. "But the next step is to get the monkey to take food he himself might want to eat, and instead carry it over to his master."

Decroo said it is hoped that the feeding by the monkey can one day be accomplished with a spoon, rather than just hands.

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**Monkey Helps a Quadriplegic**By Dave Larsen  
*Los Angeles Times Writer*

**YUCAIPA**, California — Late last year, a capuchin monkey was born, the kind that often ends up holding a tin cup for an organ grinder.

And 25 years ago, Robert Hardgrave was born. He became a strong and active youth who loved riding motorcycles and who later earned his living on tough construction jobs.

Today Hardgrave is a quadriplegic, able to move only his neck. The feet don't walk and the arms hang limp, but the little private is learning to substitute for those functions.

The partnership has not been under way long, but the monkey already can put food into his master's mouth and retrieve pencils that simulate the mouth stuck that many disabled persons clutch in their teeth to dial a telephone, type or operate mechanisms designed for them. If a quadriplegic drops that stick, and no one is around to pick it up, he is helpless.

"We call the little worker Harpo," said Professor Kenneth Decroo, who teaches anthropology at Crafton Hills College in Yucaipa. "We figure that in six or eight months he'll be able to respond to 50 commands — turning lights on and off, opening and closing doors, getting food out of the refrigerator, turning the pages of a book."

Of the feeding, which the monkey has learned so far, Hardgrave said: "If we were to approach a strange animal, the last place he would try to explore would be the mouth. The fact that he finally does this with me is his way of saying: 'I trust you.'

Robert Hardgrave and his assistant, Harpo.



Larry Davis, Los Angeles Times

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The training sessions take place at Decroo's home and at Decroo's Wild Animal Training Center, about 50 miles east of Los Angeles, where instruction is offered on such subjects as handling of exotic animals and their use for behavioral research and in the movies. The center is funding Project Harpo.

The sessions with Hardgrave are held two days a week and last about four hours each, usually 10 to 15 minutes at a time depending on the attention span of Harpo. Hardgrave also spends time in physical therapy, and so far has taken two courses from Crafton Hills via television — oceanography and ornamental horticulture.

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